



Q2, 2005 Results

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August 5, 2005
9:30 AM ET

Caution Concerning Forward Looking Statements

This report may contain forward-looking statements about the Company, including its business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as “expects”, “anticipates”, “intends”, “plans”, “believes”, “estimates” or negative versions thereof and similar expressions. In addition, any statement that may be made concerning future financial performance (including revenues, earnings or growth rates), ongoing business strategies or prospects, and possible future Company action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Company, economic factors and the financial services industry generally. They are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied by forward-looking statements made by the Company due to, but not limited to, important factors such as general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, and the Company’s ability to complete strategic transactions and integrate acquisitions. The reader is cautioned that the foregoing list of important factors is not exhaustive. The reader is also cautioned to consider these and other factors carefully and not place undue reliance on forward-looking statements.

Non-GAAP Financial Measures

This report may also contain non-GAAP financial measures. Non-GAAP financial measures are used to provide management and investors with additional measures of performance. However, we caution that non-GAAP financial measures do not have standard meanings prescribed by GAAP and are not directly comparable to similar measures used by other companies. Specific instances of such measures that may be referred to within this document include “Adjusted EPS”, “Adjusted Net Income”, and “Net Income before Interest and Taxes (“EBIT”)”. We refer you to the appropriate reconciliation of these non-GAAP financial measures to measures prescribed by GAAP.

1. Highlights

2. Consolidated Results

3. Investors Group

4. Mackenzie Financial

5. Q & A

Highlights

- ◆ **Earnings per share increased by 10.5% during the quarter ended June 30, 2005 relative to the prior year. Earnings per share increased by 8.8% during the six months ended June 30 relative to the prior year.**

All numbers in millions of dollars except per share amounts

	<u>Quarters Ended June 30</u>			<u>Six Months Ended June 30</u>		
	<u>2004</u>	<u>2005</u>	<u>Change</u>	<u>2004</u>	<u>2005</u>	<u>Change</u>
Net Income (\$ millions)	153	168	10.0%	301	329	9.4%
Earnings Per Share (diluted)	\$ 0.57	\$ 0.63	10.5%	1.13	1.23	8.8%
Dividends Per Share	\$ 0.2750	\$ 0.3225	17.3%	\$ 0.550	\$ 0.645	17.3%

Highlights

- ◆ **Long term mutual fund gross sales and net sales levels improved during 2005 relative to 2004.**

All numbers in millions of dollars

	Quarters Ended June 30			Six Months Ended June 30		
	2004	2005	%	2004	2005	Change
Long Term Mutual Fund Sales						
Investors Group	848 ¹	1,013	19.5%	2,186 ¹	2,440	11.6%
Mackenzie ²	1,301	1,608	23.6%	2,983	3,545	18.8%
Counsel Group of Funds ³	100	89	(11.0%)	228	214	(6.1%)
IGM Financial	2,249	2,710	20.5%	5,397	6,199	14.9%
Long Term Mutual Fund Net Sales						
Investors Group	(91) ¹	(17)	N/M	243 ¹	351	44.4%
Mackenzie ²	191	231	20.9%	597	599	0.3%
Counsel Group of Funds ³	77	54	(29.9%)	181	132	(27.1%)
IGM Financial	177	268	51.4%	1,021	1,082	6.0%
Average Mutual Fund Assets Under Management	78,801	86,093	9.3%	78,065	85,318	9.3%

1. Adjusted to include \$134 million during the first six months of 2004 (\$9 million for the second quarter of 2004) in sales that were funded with SolutionsBanking™ investment loans. These sales were initially made into money market funds and held for one day prior to being transferred into long term funds.
2. Includes hedge funds (hedge funds are not included in IFIC reporting).
3. IGM Financial acquired Counsel Group of Funds May 10, 2004, however results above are presented retroactive for acquisition.

Highlights

- ◆ **IGM Financial's mutual fund assets under management increased by 2.7% during Q2, 2005.**

(\$ millions)	<u>Dec 31, 2004</u>	<u>Mar 31, 2005</u>	<u>Jun 30, 2005</u>	<u>Q2 Change</u>	<u>2005 YTD Change</u>
Mutual Fund Assets Under Management					
Investors Group	44,510	45,508	46,922	3.1%	5.4%
Mackenzie	37,298	38,189	38,949	2.0%	4.4%
Counsel Fund Management	1,497	1,580	1,679	6.3%	12.1%
IGM Financial ¹	83,273	85,245	87,514	2.7%	5.1%
Mackenzie Total Assets Under Management ²	42,338	44,585	45,881	2.9%	8.4%
Client Assets Under Management & Administration					
Investors Group	46,830	48,000	49,109	2.3%	4.9%
Mackenzie	44,855	47,196	50,918	7.9%	13.5%
IPC Financial Network	7,982	8,156	8,330	2.1%	4.4%
IGM Financial ¹	96,571	100,097	102,895	2.8%	6.5%

1. Adjusted to eliminate double-counting of assets included within the balance of more than one IGM Financial subsidiary.

2. Includes \$1.95 billion at June 30, 2005 in sub-advisory mandates to funds managed by Investors Group.

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Operating Environment

- ◆ **Industry net sales have improved during 2005 relative to 2004.**

Industry Long Term Mutual Fund Net Sales Six months ended June 30 (\$ millions)

	2004	2005	Change	
			\$	%
IGM Financial ¹				
Investors Group ²	243	351	109	45%
Mackenzie ³	605	617	12	2%
	<u>848</u>	<u>969</u>	<u>121</u>	<u>14%</u>
Industry				
Advice channel (broker/dealer) ^{1,2,3,4}	3,981	4,041	59	1%
Deposit takers	8,603	9,237	634	7%
Direct	519	388	(131)	(25%)
	<u>13,104</u>	<u>13,665</u>	<u>562</u>	<u>4%</u>
Advice channel (ex. IGM) ⁴	3,134	3,072	(62)	(2%)

1. Excludes Counsel (only started reporting to IFIC during Q2, 2004).

2. Adjusted to include \$134 million in sales that were funded with Solutions Banking™ investment loans. These sales were initially made into money market funds and held for one day prior to being transferred into long term funds.

3. Excludes Mackenzie (and other) hedge funds (hedge funds are not included within IFIC reporting).

4. Excludes Assante (only started reporting to IFIC during Q2, 2004)

Source: IFIC

Operating Environment

- ◆ *Income-oriented mandates have continued to capture a significant proportion of flows during 2005.*

Industry Long Term Fund Sales (\$ billions) Six months ended June 30, 2005

Long Term Fund Type	Gross Sales			Net Sales		
	Advice channel & direct	Deposit takers	Total	Advice channel & direct	Deposit takers	Total
Bond & Income	3.6	6.4	10.0	1.3	3.4	4.7
Dividend & Income	6.3	4.0	10.4	3.9	2.5	6.4
"Income" Balanced and Equity ¹	4.2	3.2	7.3	2.8	2.3	5.2
Total Income	14.1	13.6	27.7	8.0	8.2	16.2
% Income	42%	68%	52%			
Canadian Equity & Balanced	12.1	3.7	15.9	(0.3)	0.6	0.3
Foreign Equity	7.3	2.8	10.1	(3.1)	0.4	(2.7)
Total Balanced & Equity	19.4	6.5	25.9	(3.4)	1.0	(2.4)
Total Long Term	33.5	20.1	53.6	4.6	9.2	13.8

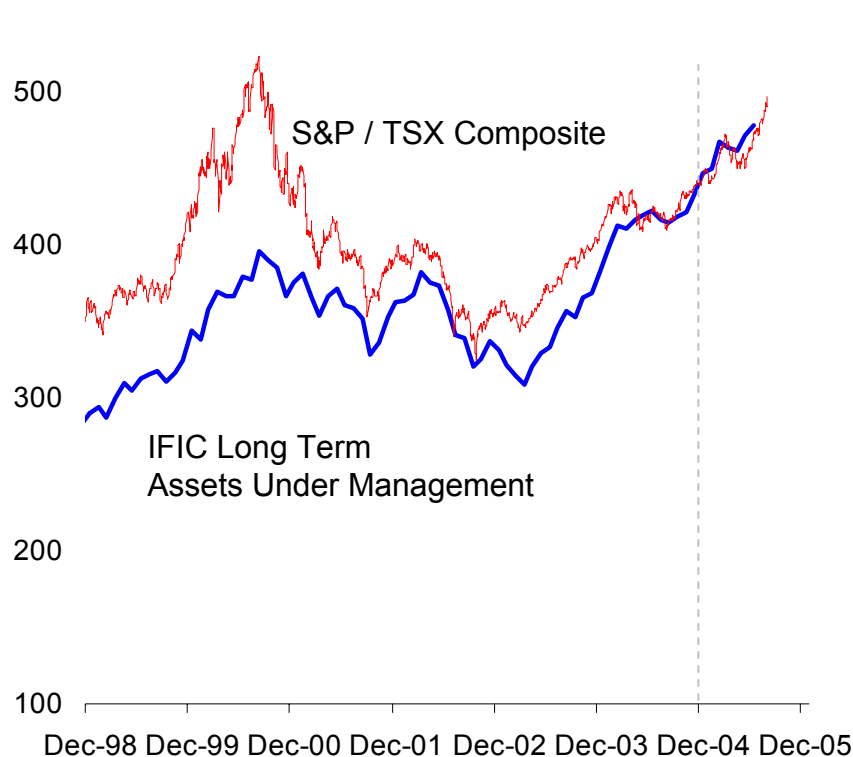
1. Balanced and equity funds with the word "income" in the name.

Source: IFIC

Operating Environment

- ◆ ***During Q2, 2005, industry long term mutual fund assets under management increased by 3.2%, driven by equity market improvements and net sales. Equity markets continued to improve during July, 2005.***

Industry Long Term Mutual Fund Assets Under Management (\$ billions)

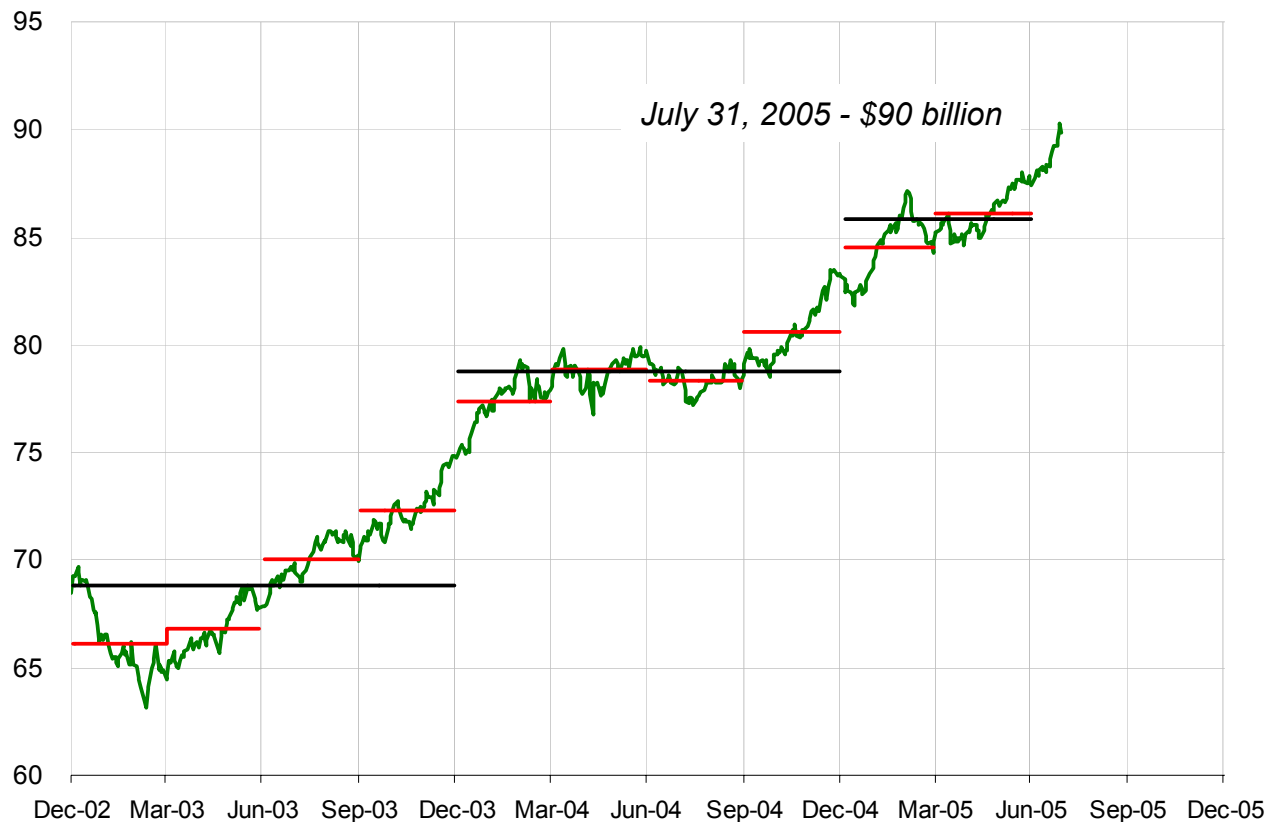


	Quarter Ended Jun. 30, 2005	Third Quarter at Aug. 4, 2005
IFIC Long Term Assets	3.2%	
S&P / TSX Composite	3.0%	7.3%
S&P 500	0.9%	3.7%
Dow Jones Industrial	(2.2%)	3.3%
Nasdaq Composite	2.9%	6.5%
FTSE 100	4.5%	4.0%
DAX	5.5%	6.3%
Nikkei 225	(0.7%)	2.6%
US dollar relative to CAD	1.2%	(0.9%)
Euro relative to CAD	(5.5%)	1.3%

Source: IFIC

Consolidated Mutual Fund Assets Under Management (\$ billions)

- ◆ **Average mutual fund assets under management increased by 9.3% during Q2, 2005 relative to the average balance during Q2, 2004 and increased by 1.9% relative to the average balance during Q1, 2005.**



Average Assets Under Management	
Q2, 2005	86.1
Q2/05 versus Q2/04	9.3%
Q2/05 versus Q1/05	1.9%
Q2, 2004	78.8
Q1, 2005	84.5

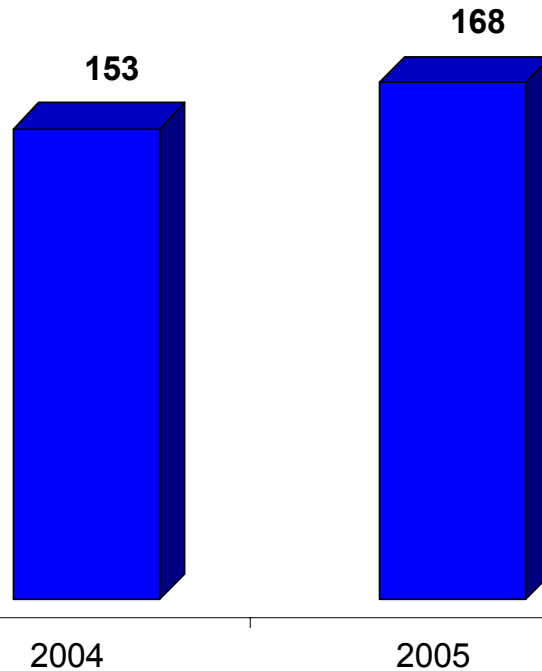
Annual Average
 Quarterly Average

Includes Counsel fund assets under management effective May 10, 2004.

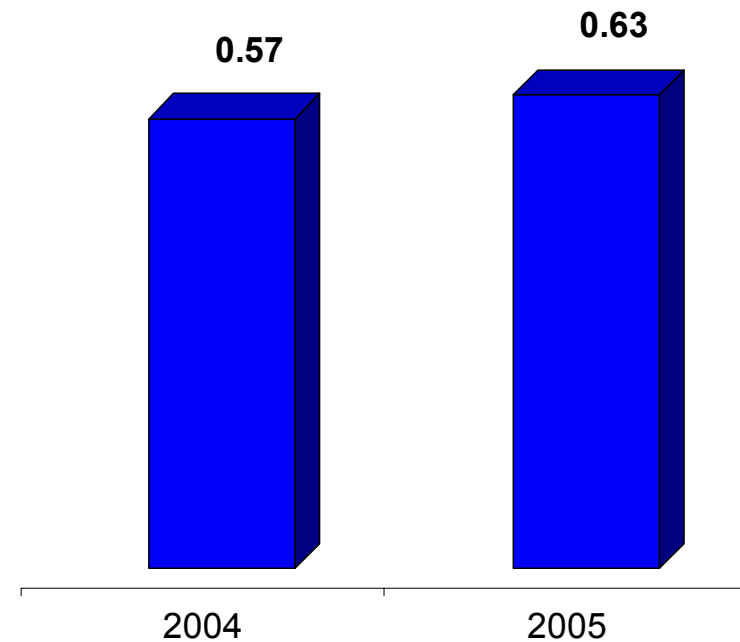
Second Quarter Earnings

- ◆ *Earnings per share increased by 10.5% during Q2, 2005 relative to Q2, 2004.*

Net Income
Quarters Ended June 30 (\$ millions)



Earnings Per Share
Quarters Ended June 30 (\$)



Commission Expense

- ◆ **Excluding Investment Planning Counsel, IGM Financial's commission expense increased by 11.9% during Q2, 2005 relative to Q2, 2004.**

Commission Expense (\$ millions)

Quarters ended June 30

	2004	2005	Change	
			\$	%
Commission amortization				
Investors Group & Mackenzie	55.1	63.0	7.9	14.4%
Investment Planning Counsel	0.4	1.0	0.6	174.2%
	<u>55.5</u>	<u>64.0</u>	<u>8.6</u>	<u>15.4%</u>
Trailers and other commissions				
Investors Group & Mackenzie	90.9	100.4	9.4	10.3%
Investment Planning Counsel	7.4	13.5	6.1	82.6%
	<u>98.3</u>	<u>113.8</u>	<u>15.5</u>	<u>15.8%</u>
Total Commission expense				
Investors Group & Mackenzie	146.1	163.4	17.3	11.9%
Investment Planning Counsel	7.7	14.5	6.7	87.0%
	<u>153.8</u>	<u>177.9</u>	<u>24.1</u>	<u>15.6%</u>

Investment Planning Counsel was acquired by IGM Financial on May 10, 2004.

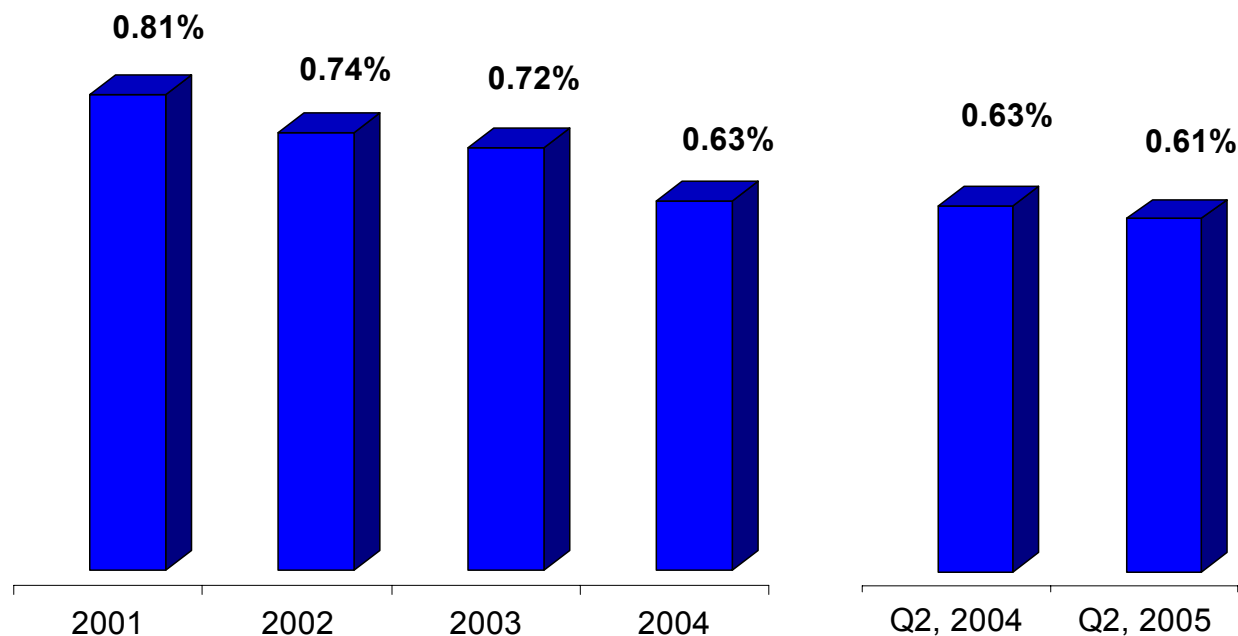
Investment Planning Counsel included within IGM Financial's consolidated results during only part of Q2, 2004.

Expense Management

- ◆ *The Company remains focused on cost management in an environment of increased sales and transaction volumes.*

IGM Financial Consolidated Non-Commission Expenses (Annualized % of Mutual Fund Assets)

All periods exclude Investment Planning Counsel (acquired May 10, 2004)



Non-Commission Expenses (\$ MM)	599	535	494	494	122	126
Average mutual fund assets (\$ B)	74.2	72.1	68.9	78.8	78.1	84.5
Long term fund sales (\$ B)	7.5	8.2	7.1	9.4	2.1	2.6

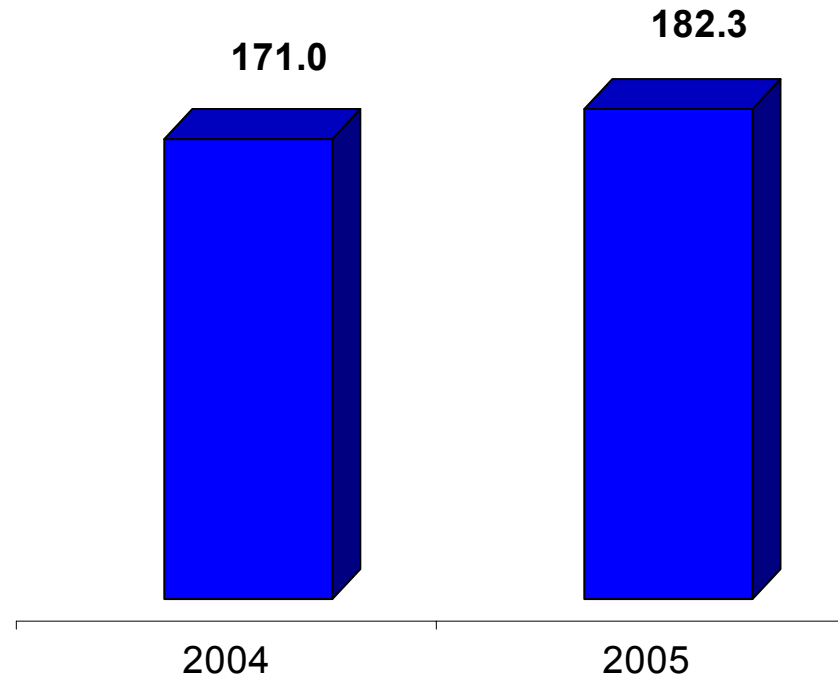
2001 is retroactively restated for Mackenzie acquisition, and all numbers have been adjusted to exclude discontinued operations.

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Investors Group Operating Income before Interest & Taxes

- ◆ *During the quarter ended June 30, 2005, Investors Group's Income before Interest & Taxes increased by 6.7% relative to the prior year.*

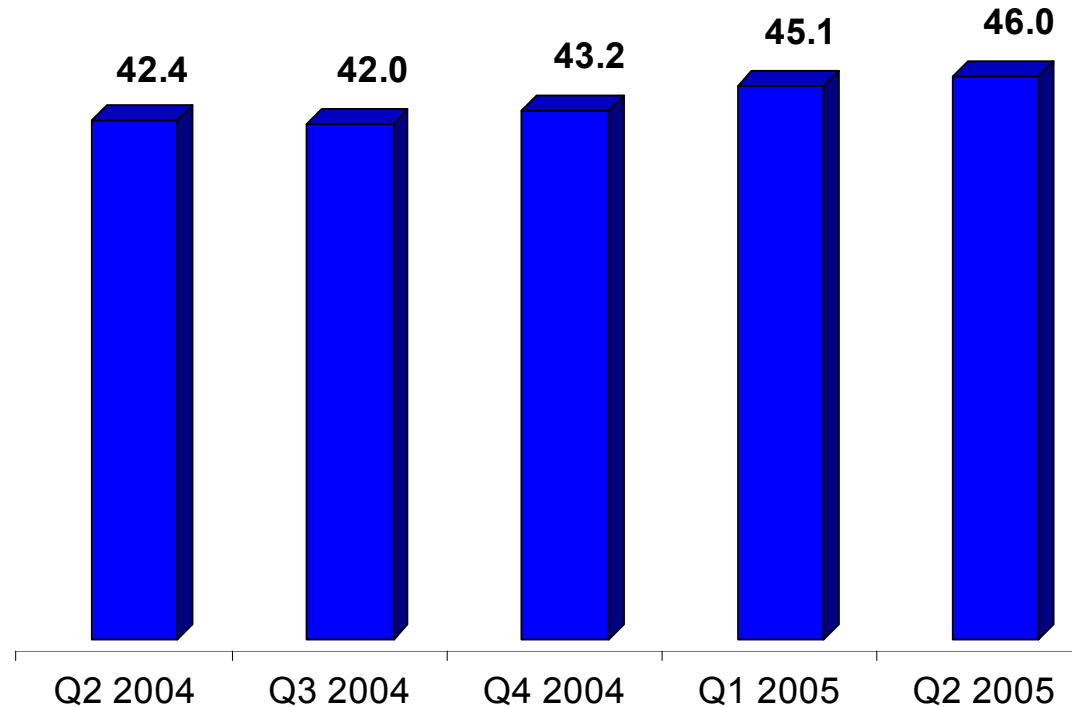
Quarters Ended June 30
(\$ Millions)



Investors Group Mutual Fund Assets Under Management

- ◆ *The average balance of mutual fund assets under management increased by 2.0% during Q2, 2005 relative to Q1, 2005 and increased by 8.4% relative to Q2, 2004.*

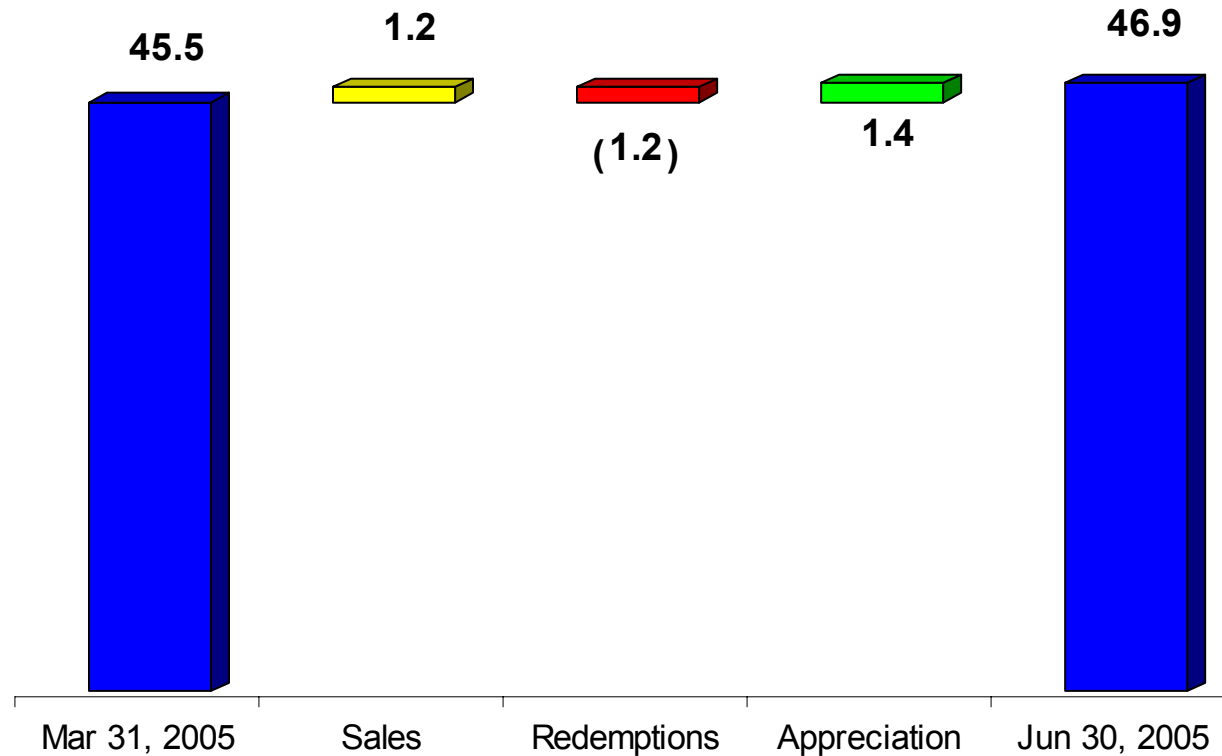
Investors Group Average Mutual Fund Assets Under Management
(\$ Billions)



Investors Group Mutual Fund Assets Under Management

- ◆ *Investors Group mutual fund assets increased by 3.1% during the second quarter due primarily to equity market increases.*

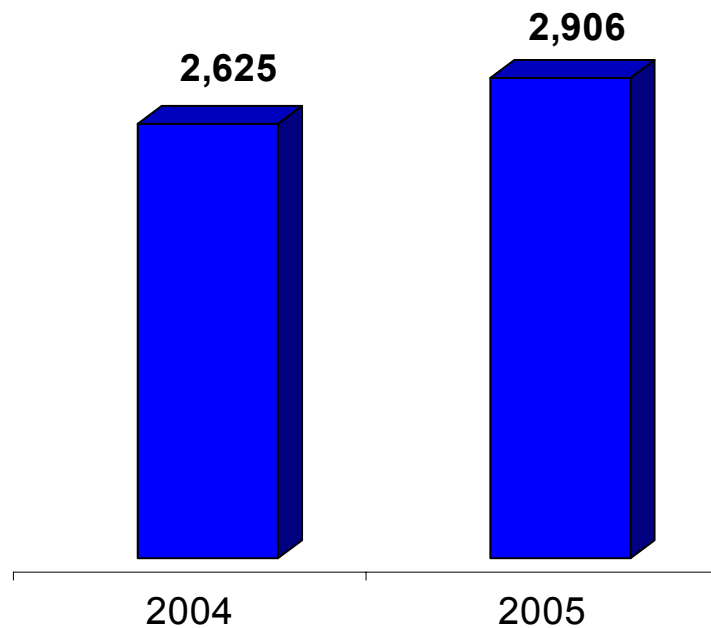
Change in Investors Group Mutual Fund Assets Under Management
(\$ Billions)



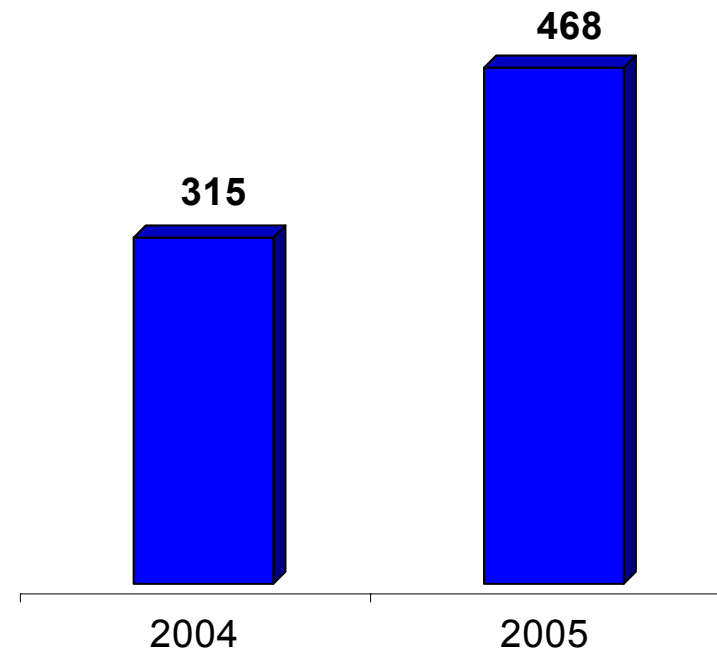
Investors Group Mutual Fund Sales

- ◆ *Investors Group mutual fund sales increased by 10.7% during 2005 relative to 2004. Net sales increased by 48.4%.*

**Investors Group Mutual Fund Sales
Six Months Ended June 30 (\$ Millions)**



**Investors Group Mutual Fund Net Sales
Six Months Ended June 30 (\$ Millions)**

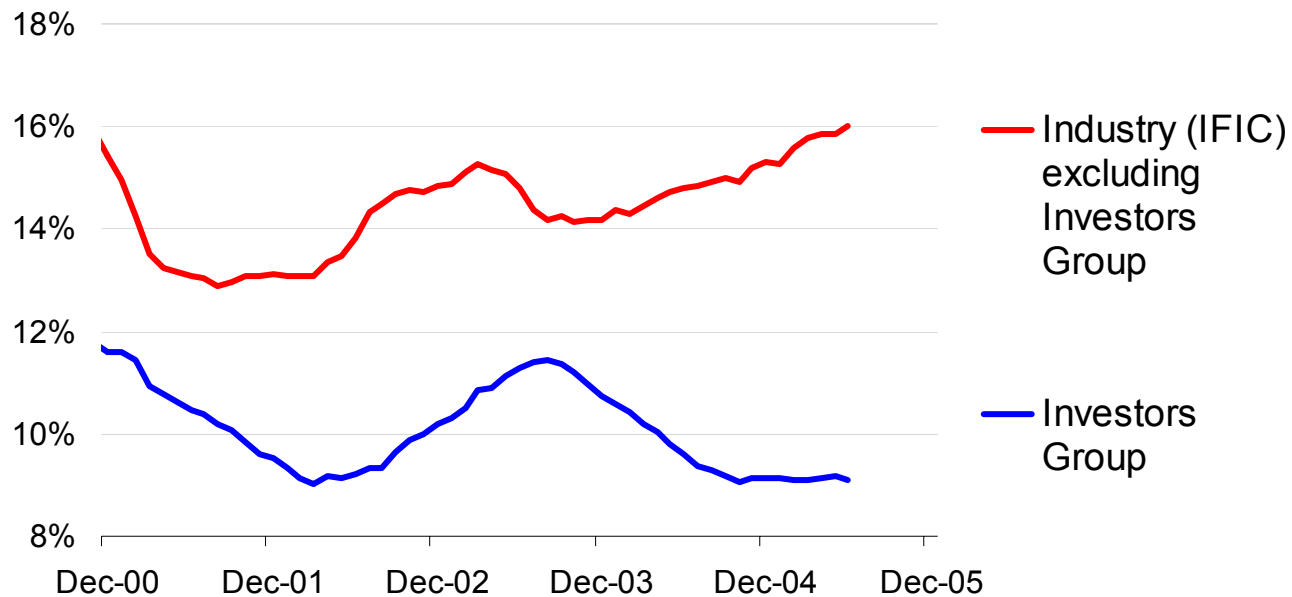


Investors Group Mutual Fund Redemption Rate

- Driven by continued strong retention of Consultants, Investors Group's long term fund redemption rate decreased from 9.6% at June 30, 2004 to 9.1% at June 30, 2005. The industry redemption rate (excluding Investors Group) has increased to 16.0%.

Redemption Rate on Long Term Mutual Funds

(Last Twelve Month Trailing % of Average Assets Under Management)

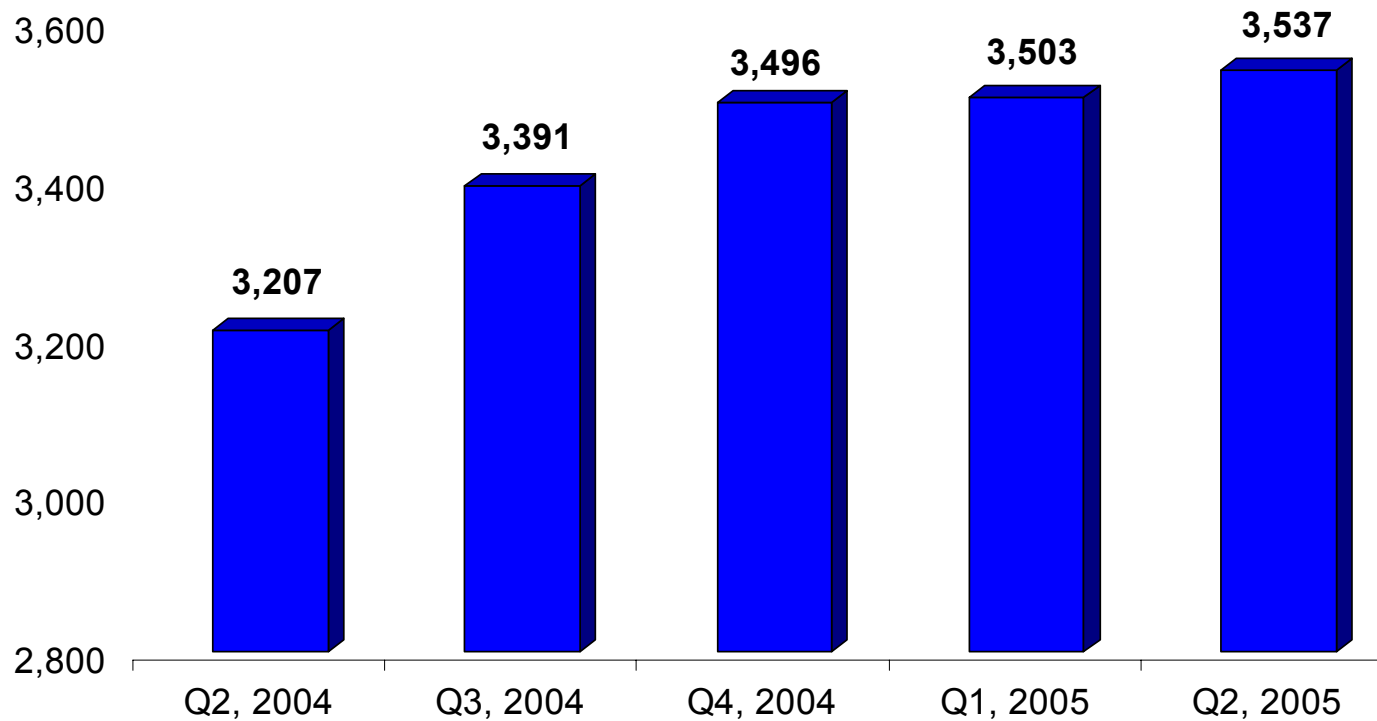


"Industry (IFIC) excluding Investors Group" has been adjusted to exclude an extraordinary redemption of \$884 million from AGF during January, 2005, an extraordinary redemption of \$364 million at Fidelity during June, 2005, and an extraordinary redemption of \$850 million at TD during June, 2005. Numbers have been retroactively restated to exclude Maxxum redemptions (Maxxum operations were transferred to Mackenzie October 5, 2001)

Investors Group Consultant Network

- ◆ *The Consultant Network continues to grow through strong recruiting and improved retention. The size of the Consultant Network has increased by 10.3% since June 30, 2004.*

Number of Investors Group Consultants

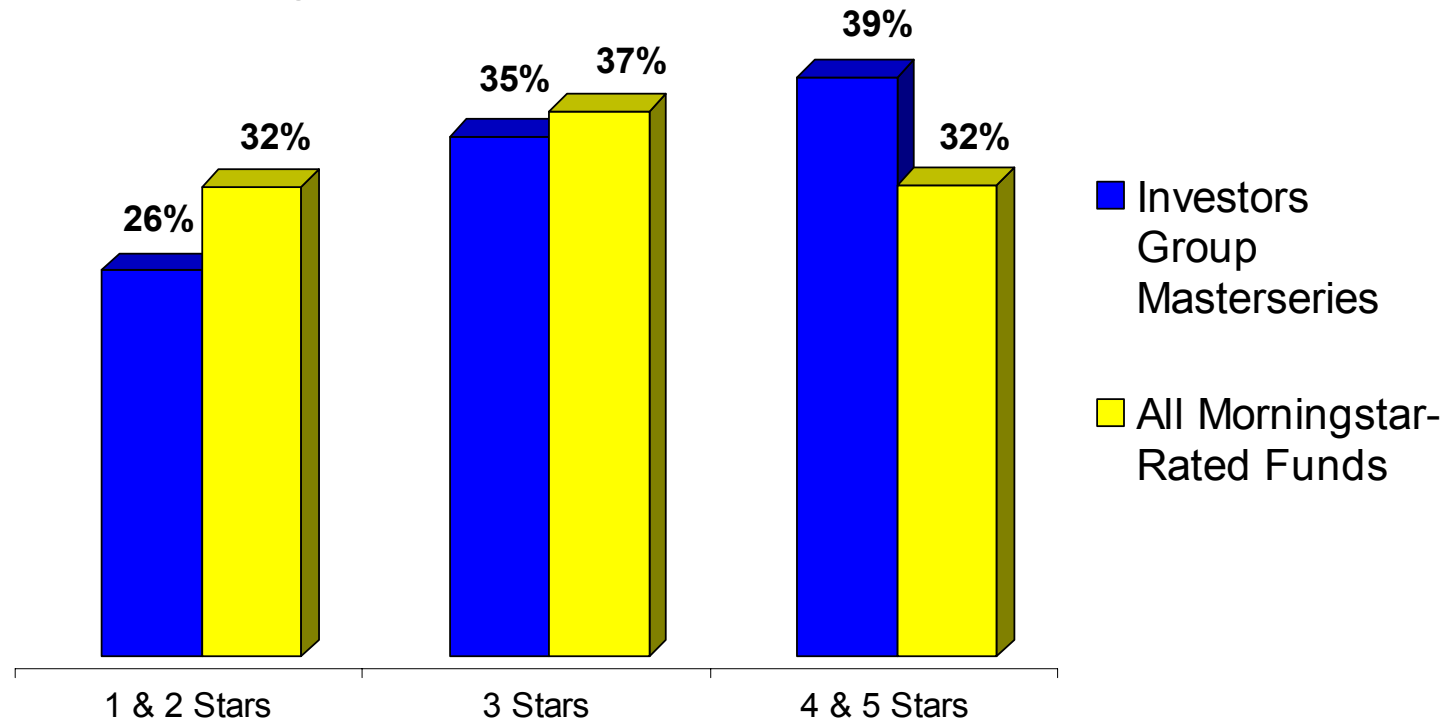


At June 30, 2005, 59% of Investors Group Consultants had been with Investors Group for over four years.

Investors Group Mutual Fund Product Offering

- ◆ **Strong long term risk-adjusted investment performance by the IG investment management team is demonstrated by 39% of our Masterseries funds being rated 4 or 5 star by Morningstar, compared to 32% for all Morningstar-rated funds.**

Morningstar Ratings at June 30, 2005
(proportion of Morningstar-rated funds)



Source - Morningstar

Investors Group – Q2, 2005 Developments

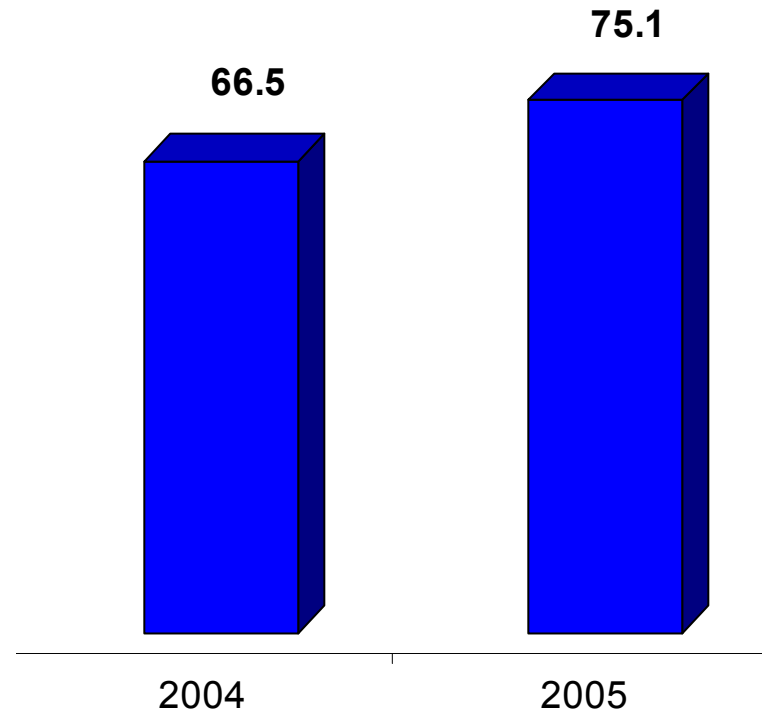
- Continued commitment to Investors Group Consultant Network growth with the introduction of six new Investors Group Region Offices.
 - New regional offices in Owen Sound, Gatineau, Anjou and Edmonton opening on September 1, 2005.
 - New Toronto office opening on September 23, 2005.
 - New Calgary office opening on October 1, 2005.
 - Regional Directors have been appointed in all six offices.
- “Link & Learn” program enhances the quality and frequency of advanced remote training programs offered to the Consultant Network.
- Mutual fund product shelf enhancements
 - Investors Corporate Bond Fund mandate broadened and fund re-named to Investors Canadian Bond Fund.
 - Announced termination of seven RSP clone funds during Q3, 2005.
 - iProfile™ fixed income pool to enhance risk-adjusted return profile through mortgage and real estate investments.

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Mackenzie Operating Income before Interest & Taxes

- ◆ *During Q2, 2005, Mackenzie's Income before Interest and Taxes increased by 12.9% relative to Q2, 2004.*

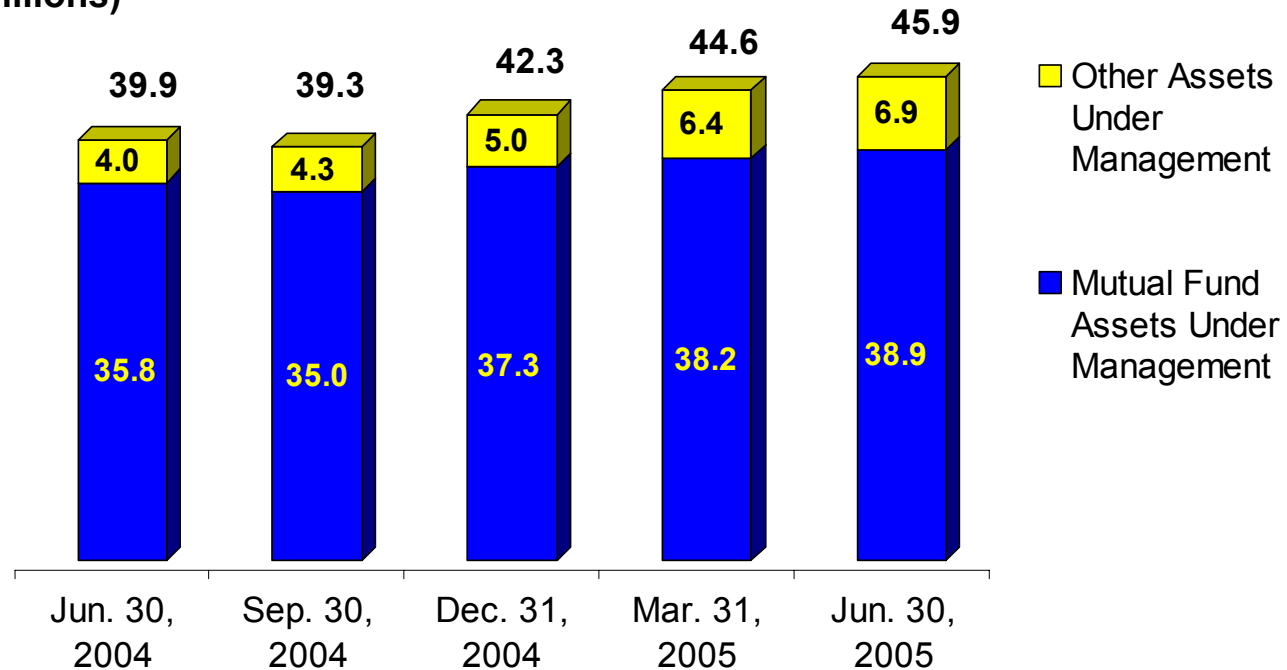
Quarters Ended June 30 (\$ Millions)



Mackenzie Assets Under Management

- ◆ *Mackenzie had \$45.9 billion in assets under management at June 30, 2005.*
- ◆ *Mackenzie's non-mutual fund assets under management have increased by 73% during the last year.*

Mackenzie Assets Under Management
(\$ Billions)



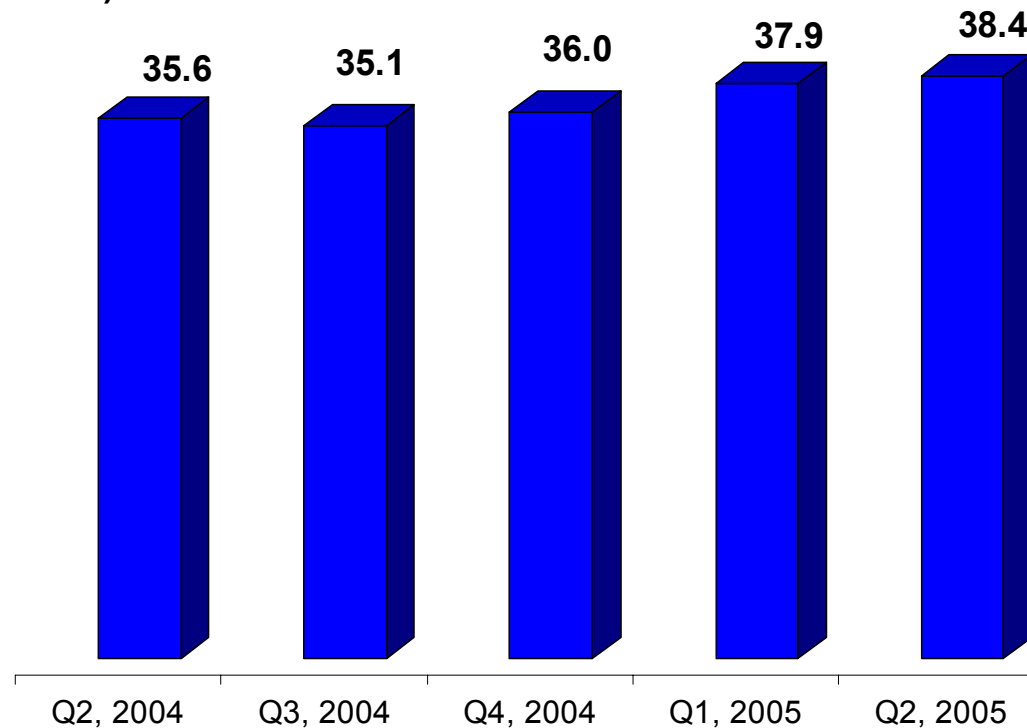
Hedge funds are included in Mutual Fund Assets Under Management (hedge funds are not reported within IFIC data).
 "Other Assets Under Management" includes \$1.95 billion at June 30, 2005 in sub-advisory mandates to funds managed by Investors Group.



Mackenzie Mutual Fund Assets Under Management

- ♦ *The average balance of mutual fund assets under management increased by 1.5% during Q2, 2005 relative to Q1, 2005, and increased by 7.9% relative to Q2, 2004.*

Average Mackenzie Mutual Fund Assets Under Management
(\$ Billions)



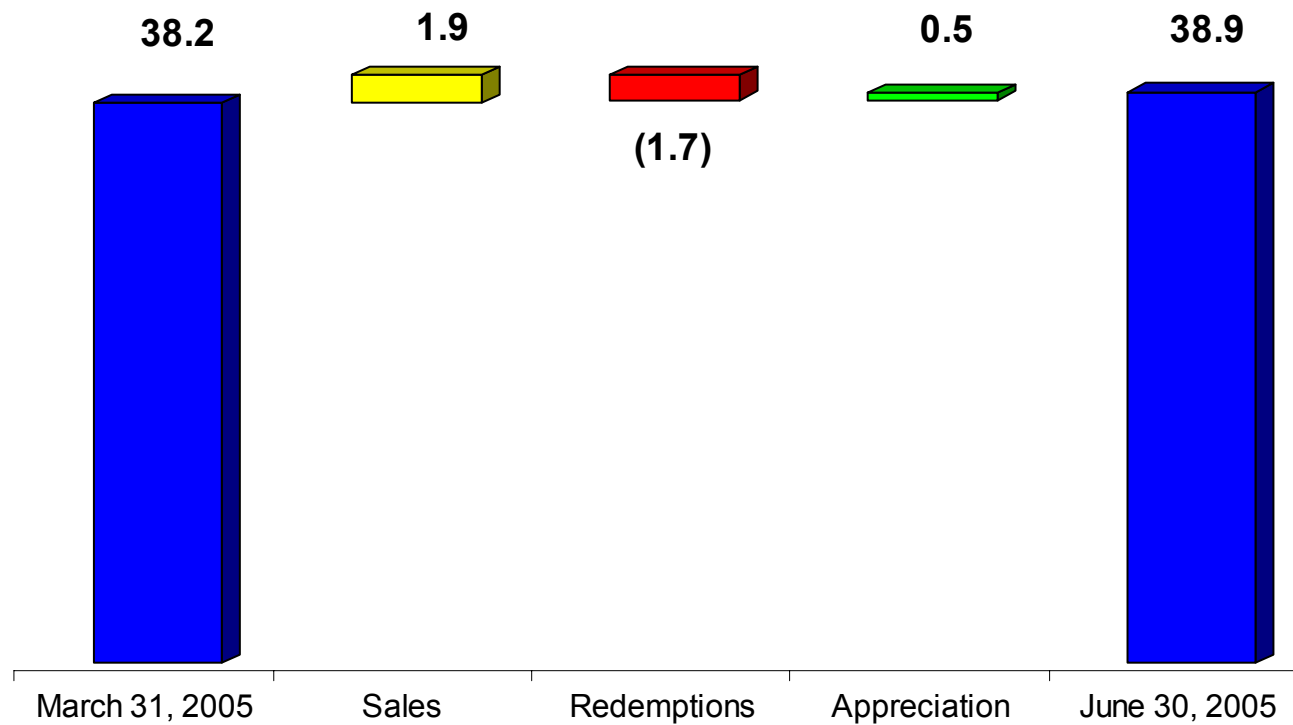
Hedge funds are included in Mutual Fund Assets Under Management (hedge funds are not reported within IFIC data).



Mackenzie Mutual Fund Assets Under Management

- ◆ *Mackenzie's mutual fund assets under management increased by 2.0% during Q2, 2005, driven by net sales and equity market increases.*

Mackenzie Mutual Fund Assets Under Management (\$ Billions)



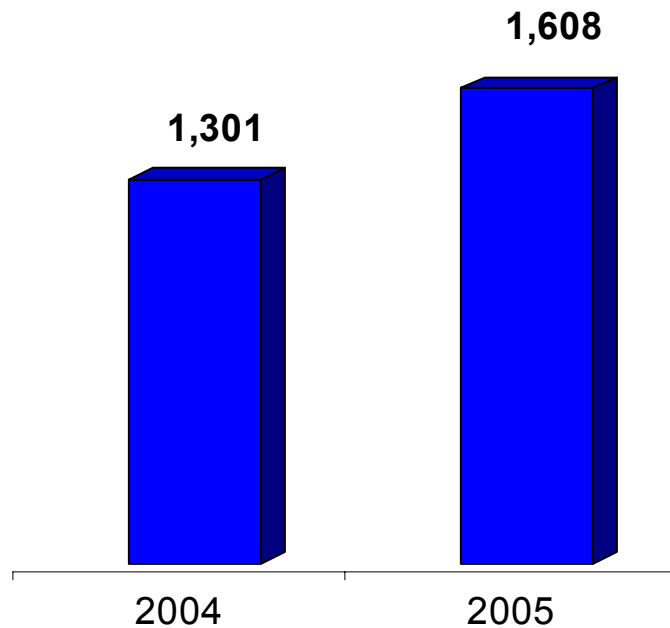
Hedge funds are included in Mutual Fund Assets Under Management (hedge funds are not reported within IFIC data).



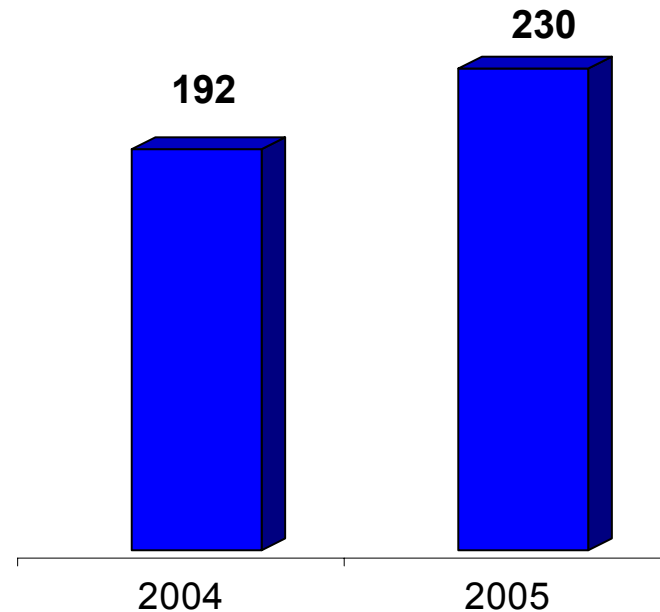
Mackenzie Mutual Fund Sales

- ◆ *Mackenzie's long term mutual fund sales increased by 23.5% during Q2, 2005 relative to Q2, 2004, while net sales of long term funds increased 19.9%.*

Mackenzie Gross Sales of Long Term Funds
Quarters ended June 30 (\$ Millions)



Mackenzie Net Sales of Long Term Funds
Quarters ended June 30 (\$ Millions)



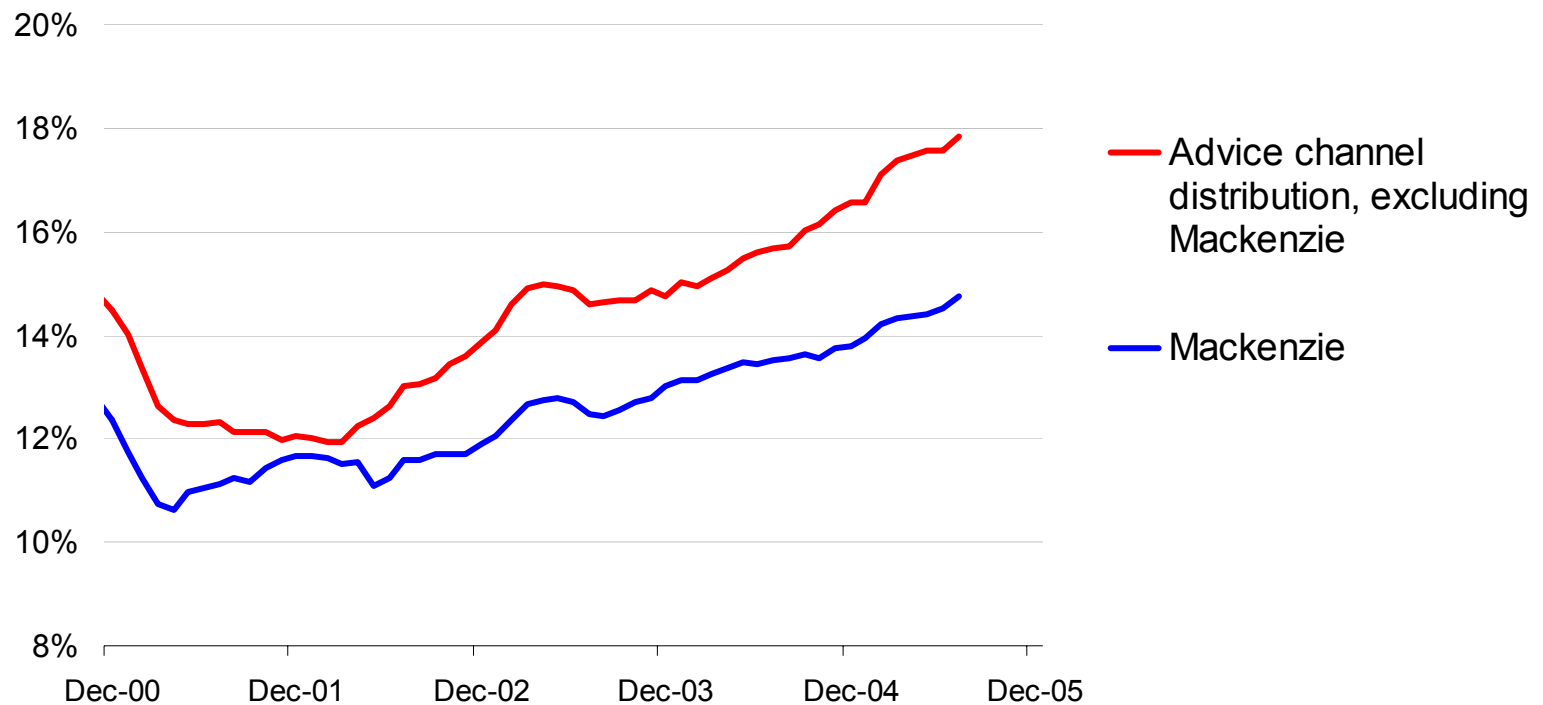
Hedge funds are included in Mutual Fund Sales (hedge funds are not reported within IFIC data).



Mackenzie Mutual Fund Redemption Rate

- ◆ *Mackenzie's redemption rate on long term assets is below the industry rate.*

Redemption Rate on Canadian Long Term Mutual Funds (Last Twelve Month % of Average Assets Under Management)



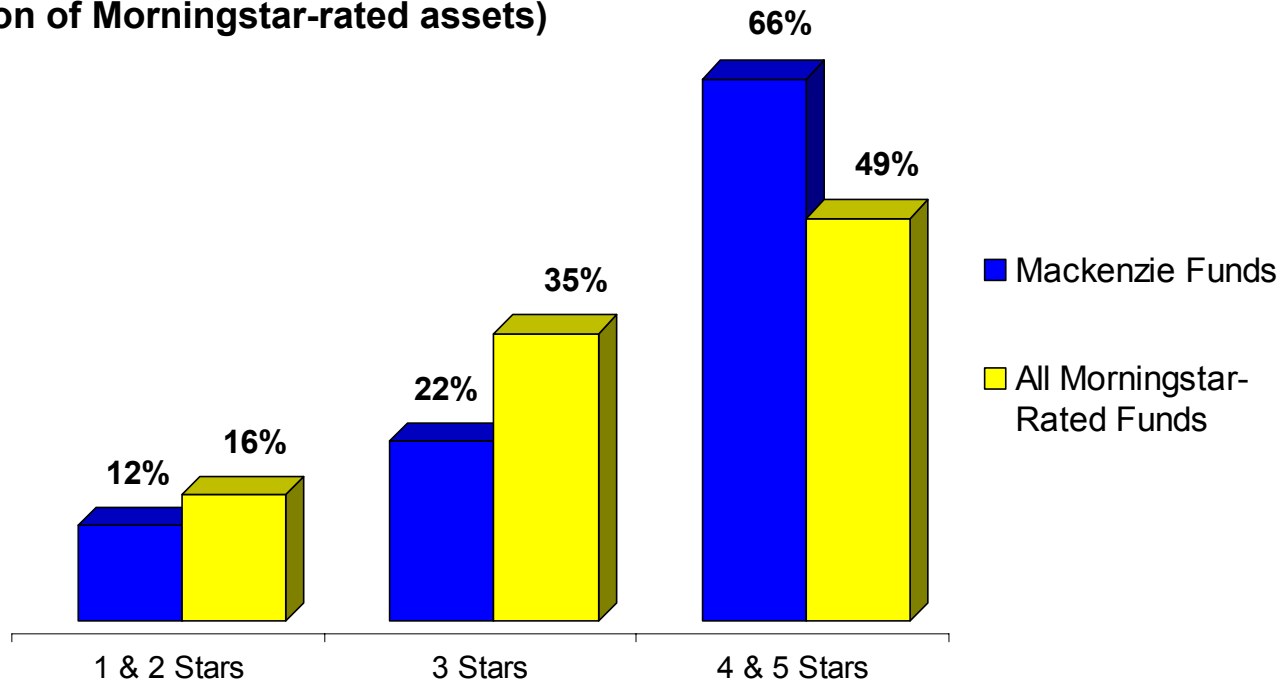
Advice channel distribution represents total industry reported by IFIC, excluding Investors Group, Mackenzie, deposit takers and direct distributors. Advice channel has been adjusted to exclude an extraordinary redemption of \$884 million from AGF during January, 2005 and an extraordinary redemption of \$364 from Fidelity during June, 2005. Numbers have been retroactively restated to include Maxxum redemptions (Maxxum operations were transferred to Mackenzie October 5, 2001). Hedge funds have been excluded from Mackenzie numbers for comparability (Hedge funds are not reported within IFIC data).



Mackenzie Investment Performance

- ◆ ***Mackenzie's disciplined approach to investment management has produced strong results with 66% of assets under management residing in funds with a 4 or 5 star Morningstar rating. This compares with 49% for the Morningstar-rated universe.***

**Morningstar Ratings at June 30, 2005
(proportion of Morningstar-rated assets)**



Source - Morningstar



Mackenzie Investment Performance – Ten Largest Funds

- ◆ ***Mackenzie's disciplined approach to investment management has produced strong results. All of Mackenzie's ten largest funds have a Morningstar rating of three or better.***

Mackenzie Ten Largest Long Term Funds at June 30, 2005 (\$ millions)

	Fund	Assets	Morningstar Rating
1	Mackenzie Ivy Canadian Fund	5,294	4
2	Mackenzie Ivy Growth & Income Fund	4,162	4
3	Mackenzie Cundill Value Fund	2,519	5
4	Mackenzie Ivy Foreign Equity Fund	2,310	5
5	Mackenzie Cundill Canadian Security Fund	2,010	5
6	Mackenzie Maxxum Dividend Fund	1,868	3
7	Mackenzie Universal Canadian Growth Fund	1,408	3
8	Mackenzie Cundill Canadian Balanced Fund	1,334	5
9	Mackenzie Maxxum Dividend Growth Fund	1,127	3
10	Mackenzie Sentinel Income Fund	937	4
		22,970	
	Other	14,018	
	Total Long Term Mutual Fund Assets	36,989	

Source - Morningstar



Mackenzie Q2, 2005 Developments

- Investment management developments
 - Mackenzie growth team assumed management of the Mackenzie Universal Health Sciences Capital Class fund, replacing Alliance Capital
 - Alan Pasnik appointed as VP, Investments with the Mackenzie Maxxum fund team, and will run a new Maxxum global equity value fund.
 - ABN AMRO appointed advisor to the Mackenzie Universal World Real Estate Capital Class Fund
 - Aberdeen Asset Management appointed advisor to the Mackenzie Universal Sustainable Opportunities Capital Class Fund
 - The two Keystone funds formerly advised on by Premier Asset Management were merged into the Mackenzie Ivy European Capital Class and the Mackenzie Ivy Foreign Equity Capital Class.
- Custody conversion of Mackenzie assets to CIBC Mellon



Mackenzie Q2, 2005 Developments

- Four RSP clone funds terminated during July, 2005
 - In response to the elimination of foreign content limits to RSP, Mackenzie received relief from the Canadian Securities Administrators to waive unitholder notification requirements in order to simplify the consolidation of RSP clone funds into underlying funds.
- Continued focus on product review
 - Introduction of low load option on Mackenzie mutual funds
 - Launched Keystone Diversified Income Portfolio fund and Keystone Dynamic Power Small Cap Capital Class
 - The two Keystone funds formerly advised on by Premier Asset Management were merged into the Mackenzie Ivy European Capital Class and the Mackenzie Ivy Foreign Equity Capital Class funds.



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