



Q3, 2005 Results

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Caution Concerning Forward Looking Statements

This report may contain forward-looking statements about the Company, including its business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as “expects”, “anticipates”, “intends”, “plans”, “believes”, “estimates” or negative versions thereof and similar expressions. In addition, any statement that may be made concerning future financial performance (including revenues, earnings or growth rates), ongoing business strategies or prospects, and possible future Company action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Company, economic factors and the financial services industry generally. They are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied by forward-looking statements made by the Company due to, but not limited to, important factors such as general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, and the Company’s ability to complete strategic transactions and integrate acquisitions. The reader is cautioned that the foregoing list of important factors is not exhaustive. The reader is also cautioned to consider these and other factors carefully and not place undue reliance on forward-looking statements.

Non-GAAP Financial Measures

This report may also contain non-GAAP financial measures. Non-GAAP financial measures are used to provide management and investors with additional measures of performance. However, we caution that non-GAAP financial measures do not have standard meanings prescribed by GAAP and are not directly comparable to similar measures used by other companies. Specific instances of such measures that may be referred to within this document include “Adjusted EPS”, “Adjusted Net Income”, and “Net Income before Interest and Taxes (“EBIT”)”. We refer you to the appropriate reconciliation of these non-GAAP financial measures to measures prescribed by GAAP.

1. Highlights

2. Consolidated Results

3. Mackenzie

4. Investors Group

Highlights

- ◆ **Earnings per share increased by 13.8% during the quarter ended September 30, 2005 relative to the prior year. Earnings per share increased by 11.1% during the nine months ended September 30 relative to the prior year.**

All numbers in millions of dollars except per share amounts

	<u>Quarters Ended September 30</u>			<u>Nine Months Ended September 30</u>		
	<u>2004</u>	<u>2005</u>	<u>Change</u>	<u>2004</u>	<u>2005</u>	<u>Change</u>
Net Income (\$ millions)	154	177	14.8%	454	505	11.2%
Earnings Per Share (diluted)	\$ 0.58	\$ 0.66	13.8%	\$ 1.71	\$ 1.90	11.1%
Dividends Per Share	\$ 0.300	\$ 0.345	15.0%	\$ 0.850	\$ 0.990	16.5%

Highlights

- ◆ **Long term mutual fund gross sales and net sales levels improved during 2005 relative to 2004.**

All numbers in millions of dollars

	Quarters Ended September 30			Nine Months Ended September 30		
	2004	2005	%	2004	2005	Change
Long Term Mutual Fund Sales						
Investors Group	779	997	28.0%	2,966 ¹	3,437	15.9%
Mackenzie ²	1,162	1,431	23.1%	4,144	4,976	20.1%
Counsel Group of Funds ³	82	86	4.9%	310	300	(3.3%)
IGM Financial	2,023	2,514	24.3%	7,420	8,713	17.4%
Long Term Mutual Fund Net Sales						
Investors Group	(96)	10	N/M	146 ¹	361	147.1%
Mackenzie ²	133	85	(36.1%)	730	684	(6.3%)
Counsel Group of Funds ³	57	46	(19.3%)	238	178	(25.2%)
IGM Financial	94	141	50.0%	1,114	1,223	9.8%
Average Mutual Fund Assets Under Management	78,358	89,657	14.4%	78,720	86,754	10.2%

1. Adjusted to include \$134 million in sales that were funded with SolutionsBanking™ investment loans during the first six months of 2004. These sales were initially made into money market funds and held for one day prior to being transferred into long term funds.
2. Includes hedge funds (hedge funds are not included in IFIC reporting).
3. IGM Financial acquired Counsel Group of Funds May 10, 2004, however results above are presented retroactive for acquisition.

Highlights

- ◆ **IGM Financial's mutual fund assets under management increased by 4.0% during Q3, 2005.**

(\$ billions)

	Sep 30, 2004	Dec 31, 2004	Mar 31, 2005	Jun 30, 2005	Sep 30, 2005	Change	
						Last Quarter	Last Year
Mutual Fund Assets Under Management							
Investors Group	42.3	44.5	45.5	46.9	49.0	4.5%	15.8%
Mackenzie	35.0	37.3	38.2	38.9	40.2	3.3%	14.9%
Counsel Fund Management	1.4	1.5	1.6	1.7	1.8	5.9%	28.6%
IGM Financial ¹	78.6	83.3	85.2	87.5	91.0	4.0%	15.8%
Total Assets Under Management							
Investors Group	42.3	44.5	45.5	46.9	49.0	4.5%	15.8%
Mackenzie ²	39.3	42.3	44.6	45.9	47.9	4.4%	21.9%
IPC Financial Network	1.4	1.5	1.6	1.7	1.8	5.9%	28.6%
IGM Financial ¹	81.4	86.6	89.8	92.5	96.6	4.4%	18.7%

1. Adjusted to eliminate double-counting of assets included within the balance of more than one IGM Financial subsidiary.

2. Includes \$2.05 billion at September 30, 2005 in sub-advisory mandates to funds managed by Investors Group.

1. Highlights

2. Consolidated Results

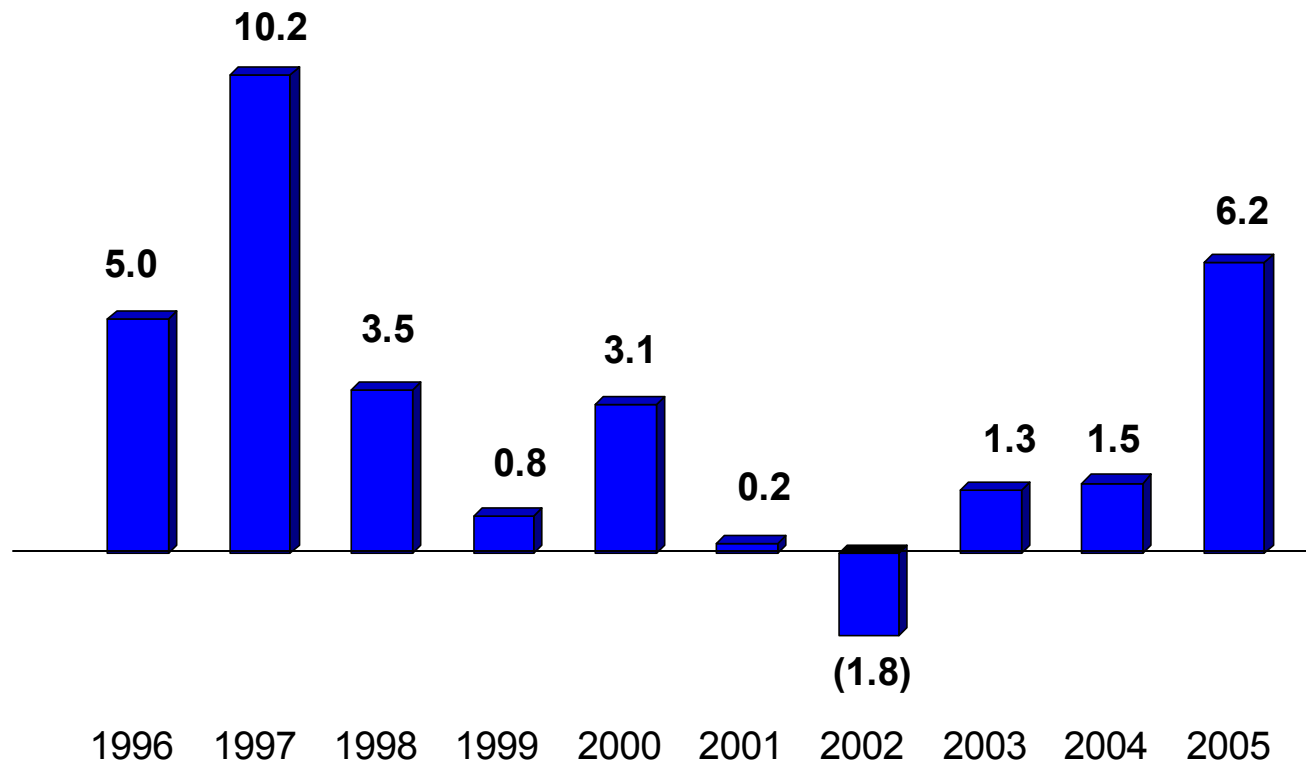
3. Mackenzie

4. Investors Group

Operating Environment

- ◆ *During Q3, 2005, the Canadian mutual fund industry experienced its highest third quarter level of net sales since 1997.*

Mutual Fund Industry Long Term Net Sales
Quarters Ended September 30 (\$ Billions)



Operating Environment

- ◆ **Income-oriented mandates have captured more than the total net sales during 2005.**

Industry Long Term Fund Net Sales (\$ billions)

Long Term Fund Type	Three Months Ended September 30, 2005			Nine Months Ended September 30, 2005		
	Advice channel & direct	Deposit takers	Total	Advice channel & direct	Deposit takers	Total
Bond & Income	0.7	1.7	2.4	1.9	5.1	7.1
Dividend & Income	1.6	0.9	2.4	4.9	2.7	7.6
"Income" Balanced and Equity ¹	1.4	1.4	2.8	4.8	4.4	9.2
Total Income	3.7	4.0	7.6	11.7	12.2	23.9
Canadian Equity & Balanced	(0.3)	(0.2)	(0.5)	(0.6)	0.4	(0.2)
Foreign Equity	(1.2)	0.3	(0.9)	(4.3)	0.7	(3.6)
Total Balanced & Equity	(1.6)	0.1	(1.5)	(4.9)	1.1	(3.9)
Total Long Term	2.1	4.1	6.2	6.7	13.3	20.0

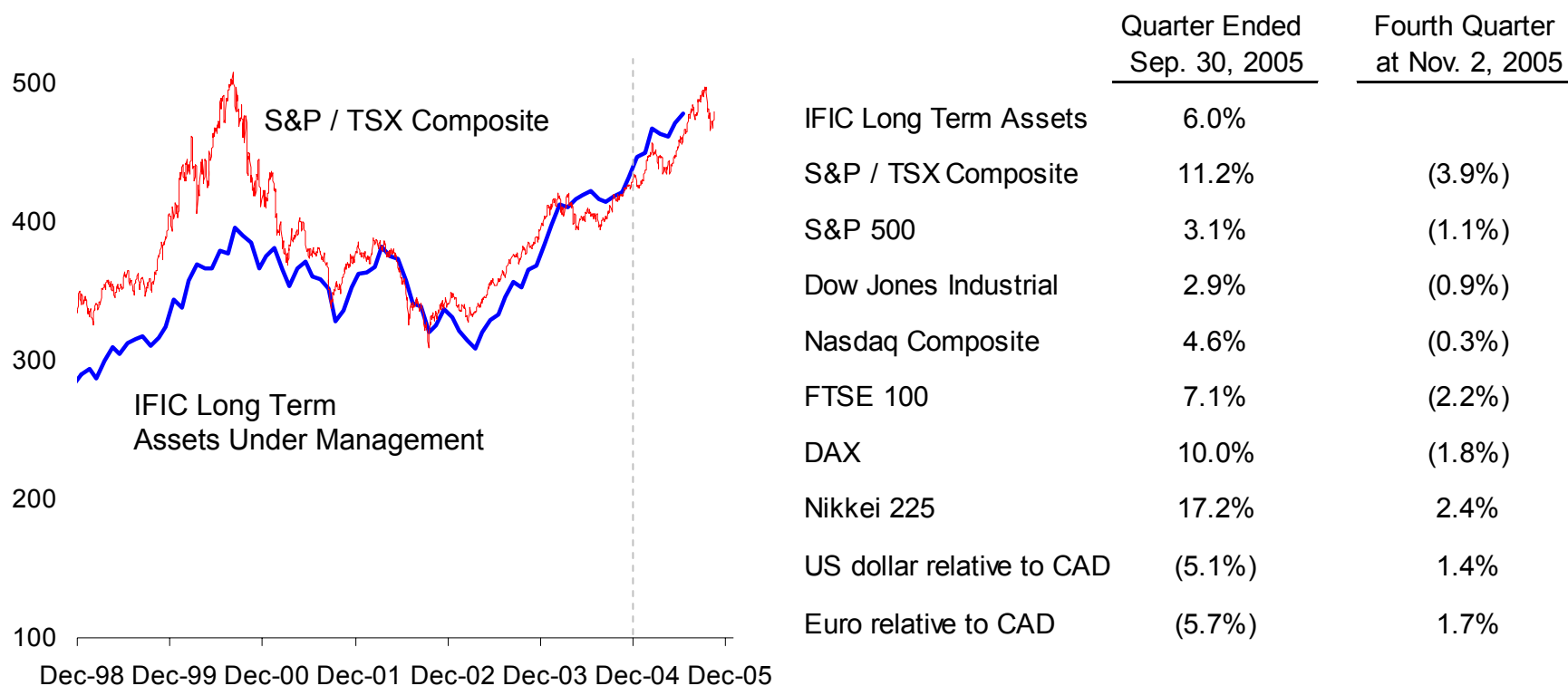
1. Balanced and equity funds with the word "income" in the name.

Source: IFIC

Operating Environment

- ◆ **During Q3, 2005, industry long term mutual fund assets under management increased by 6.0%, driven by equity market improvements and net sales.**

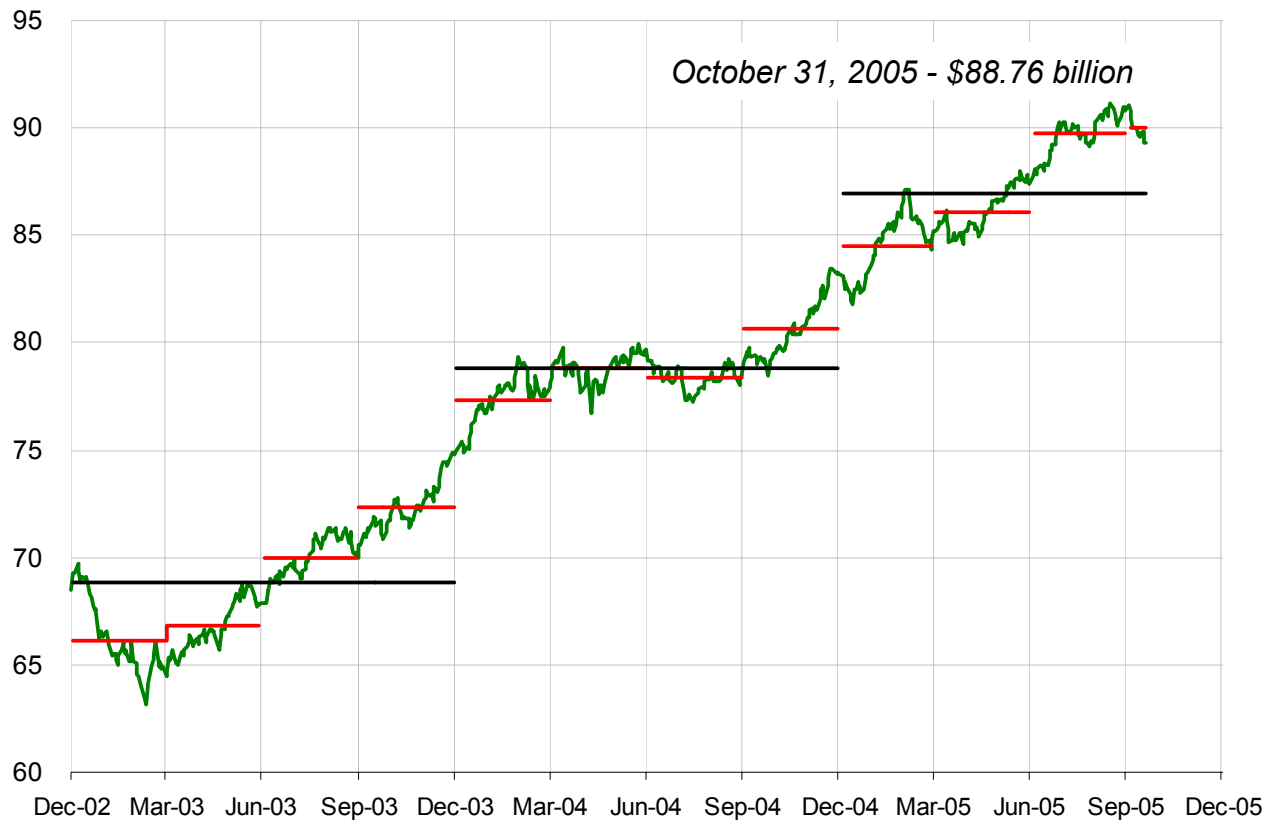
Industry Long Term Mutual Fund Assets Under Management (\$ billions)



Source: IFIC

Consolidated Mutual Fund Assets Under Management (\$ billions)

- ◆ **Average mutual fund assets under management increased by 14.4% during Q3, 2005 relative to the average balance during Q3, 2004 and increased by 4.2% relative to the average balance during Q2, 2005.**



Average Assets Under Management	
Q3, 2005	89.7
Q3/05 versus Q3/04	14.4%
Q3/05 versus Q2/05	4.2%
Q3, 2004	78.4
Q2, 2005	86.1

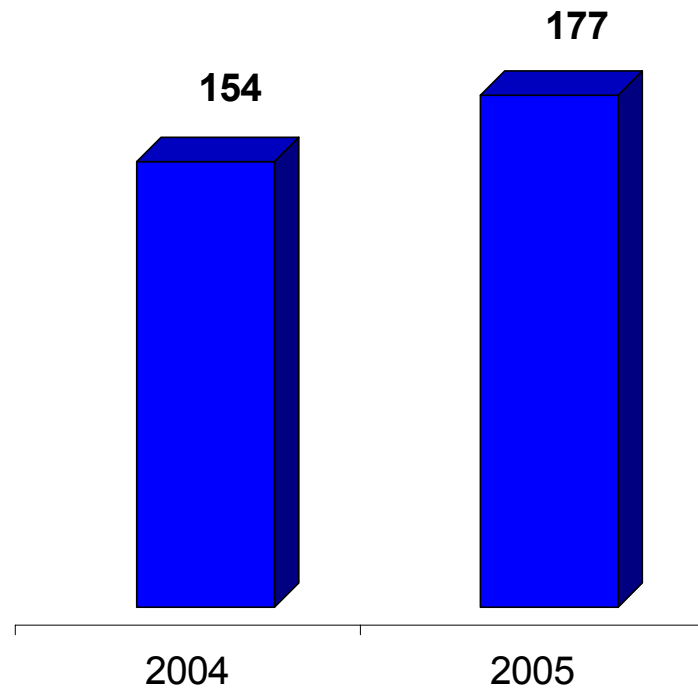
Annual Average
 Quarterly Average

Includes Counsel fund assets under management effective May 10, 2004.

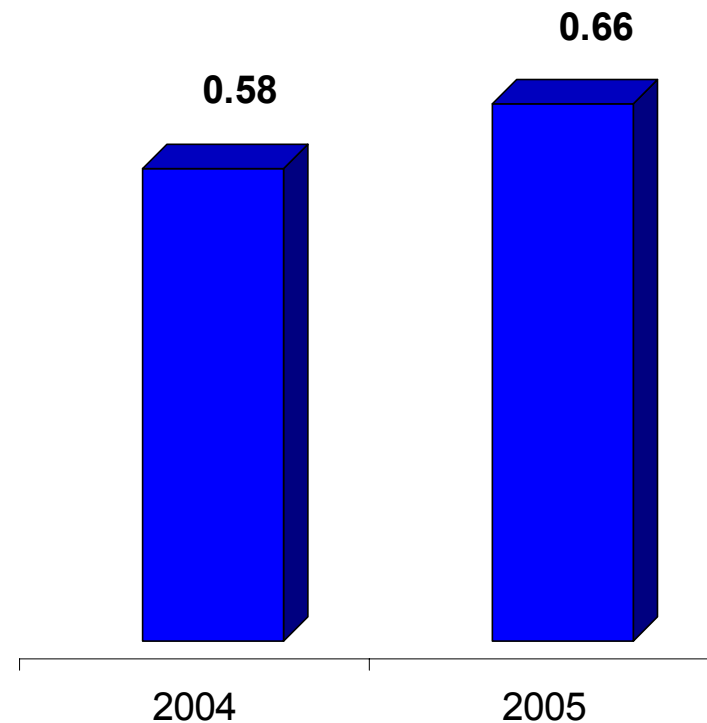
Third Quarter Earnings

- ◆ *Earnings per share increased by 13.8% during Q3, 2005 relative to Q3, 2004.*

Net Income
Quarters Ended September 30 (\$ millions)



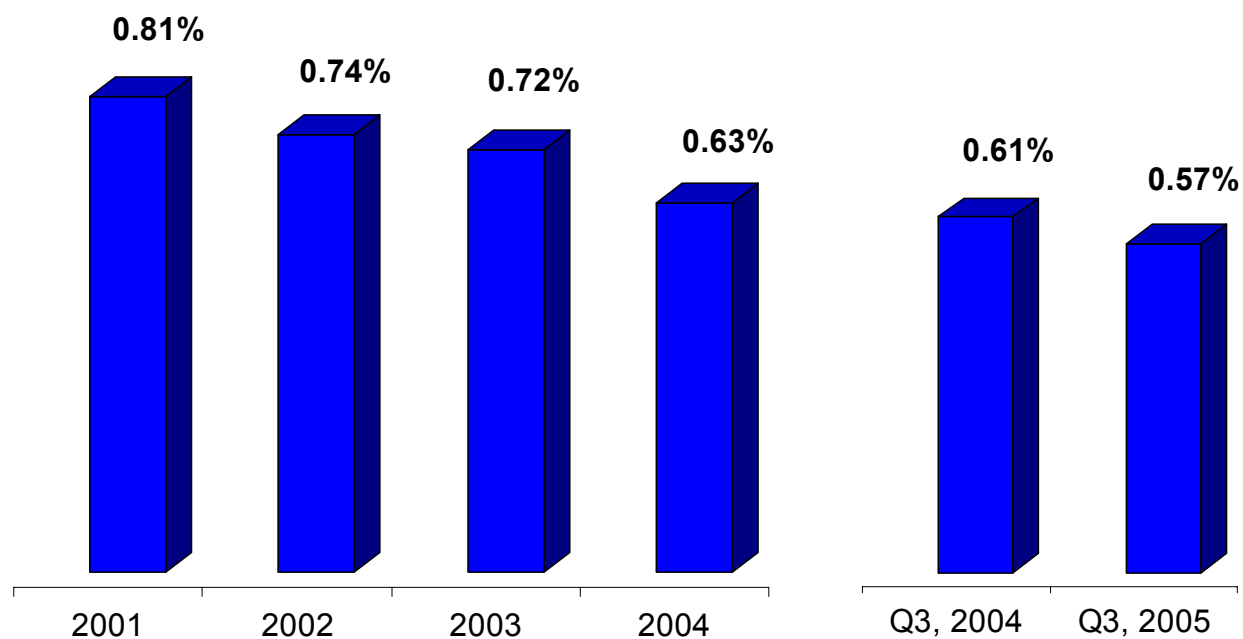
Earnings Per Share
Quarters Ended September 30 (\$)



Expense Management

- ◆ *The Company remains focused on cost management in an environment of increased sales and transaction volumes.*

IGM Financial Consolidated Non-Commission Expenses (excluding Investment Planning Counsel)
 (Annualized % of Mutual Fund Assets Under Management)



Non-Commission Expenses (\$ MM)	599	535	494	494	119	126
Average mutual fund assets (\$ B)	74.2	72.1	68.9	78.8	77.1	88.0
Long term fund sales (\$ B)	7.5	8.2	7.1	9.4	1.9	2.4

2001 is retroactively restated for Mackenzie acquisition, and all numbers have been adjusted to exclude discontinued operations.

1. Highlights

2. Consolidated Results

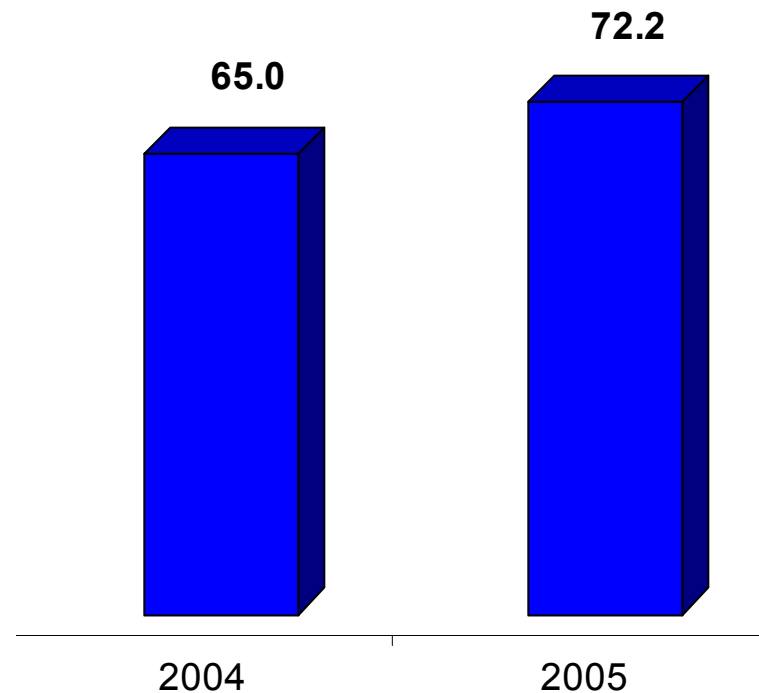
3. Mackenzie

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Mackenzie Operating Income before Interest & Taxes

- ◆ *During Q3, 2005, Mackenzie's Income before Interest and Taxes increased by 11.1% relative to Q3, 2004.*

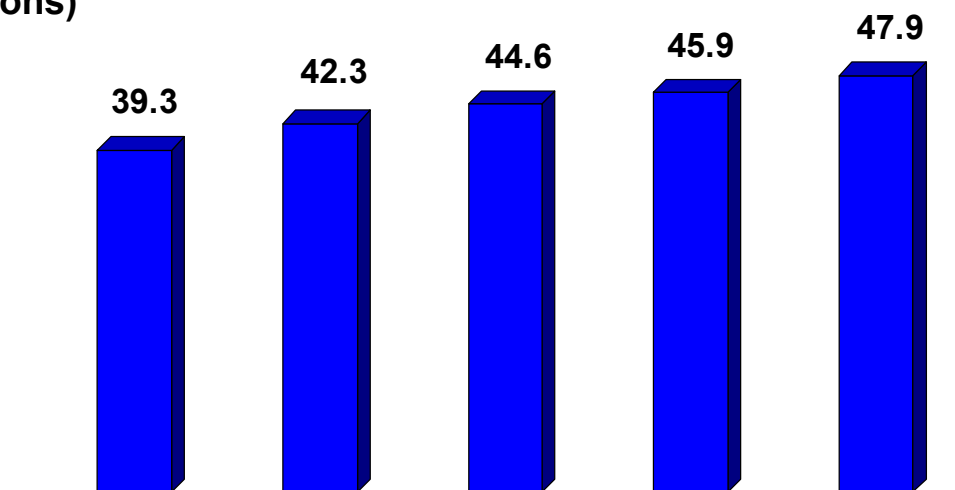
Quarters Ended September 30 (\$ Millions)



Mackenzie Assets Under Management

- ◆ *Mackenzie's assets under management have increased by 21.9% during the last year and 4.4% during Q3, 2005.*

**Mackenzie Assets Under Management
(\$ Billions)**



	Sep. 30, 2004	Dec. 31, 2005	Mar. 31, 2005	Jun. 30, 2005	Sep. 30, 2005	Change during Q3	Change during last year
Mutual Funds	35.0	37.3	38.2	38.9	40.2	3.3%	14.9%
Private & Institutional	4.3	5.0	6.4	7.0	7.7	10.1%	80.9%
Total Assets Under Management	39.3	42.3	44.6	45.9	47.9	4.4%	21.9%

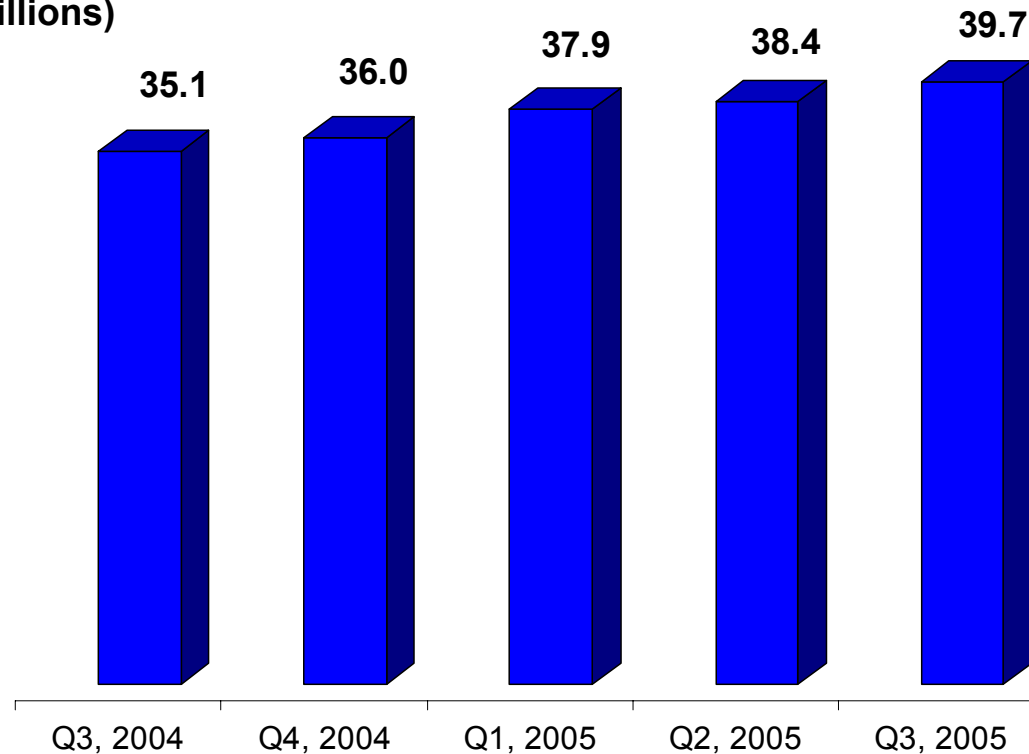
Hedge funds are included in Mutual Fund Assets Under Management (hedge funds are not reported within IFIC data).



Mackenzie Mutual Fund Assets Under Management

- ♦ *The average balance of mutual fund assets under management increased by 3.2% during Q3, 2005 relative to Q2, 2005, and increased by 13.1% relative to Q3, 2004.*

Average Mackenzie Mutual Fund Assets Under Management
(\$ Billions)



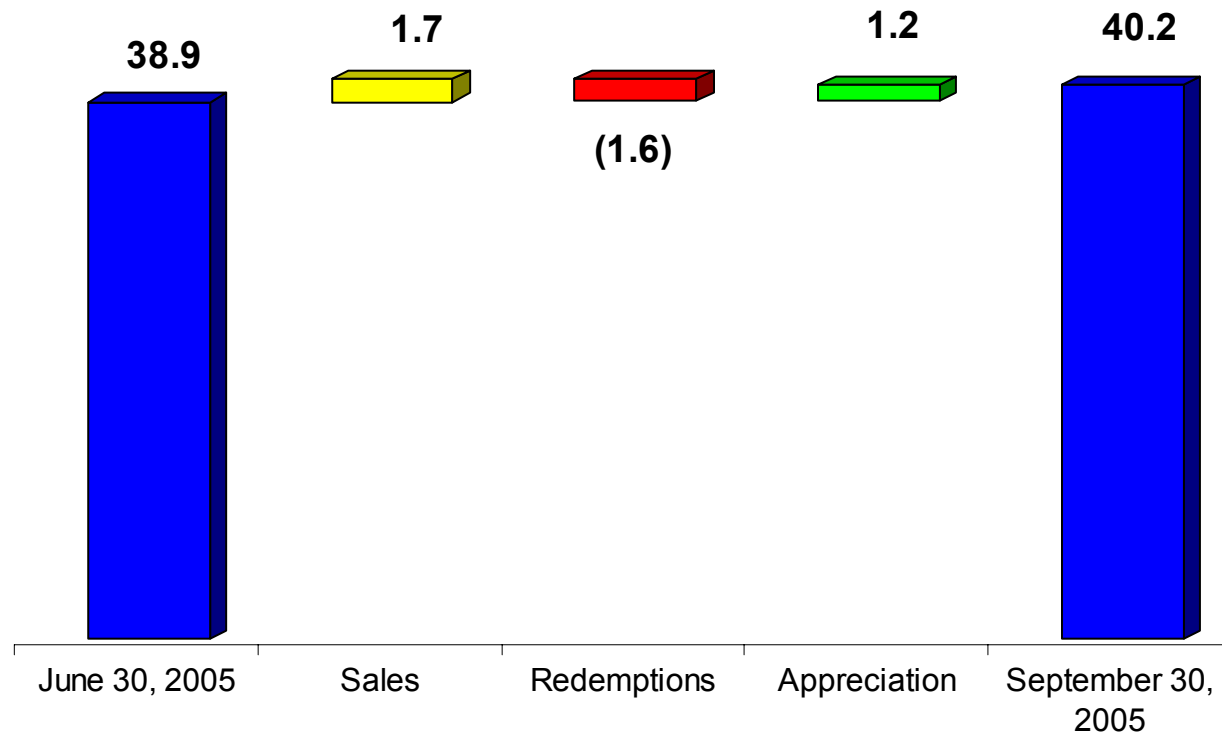
Hedge funds are included in Mutual Fund Assets Under Management (hedge funds are not reported within IFIC data).



Mackenzie Mutual Fund Assets Under Management

- ◆ *Mackenzie's mutual fund assets under management increased by 3.3% during Q3, 2005, driven by net sales and equity market increases.*

Mackenzie Mutual Fund Assets Under Management (\$ Billions)



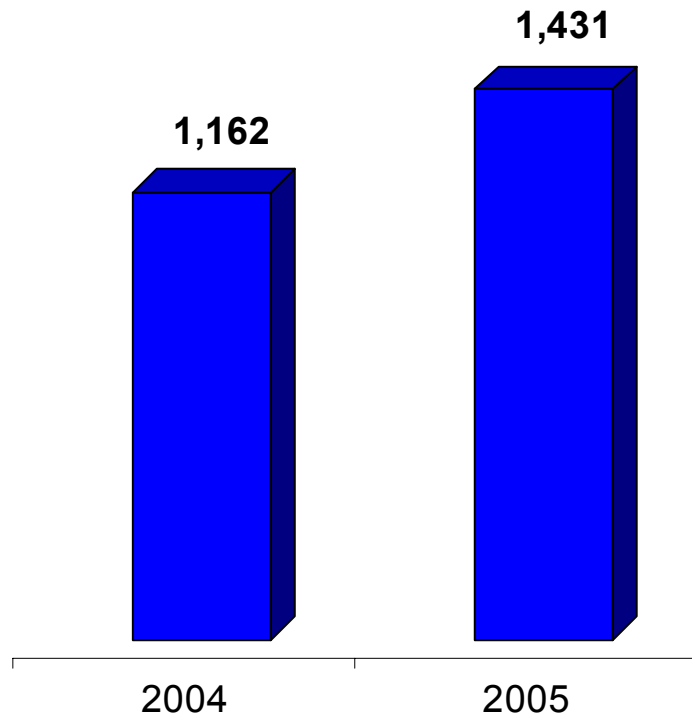
Hedge funds are included in Mutual Fund Assets Under Management (hedge funds are not reported within IFIC data).



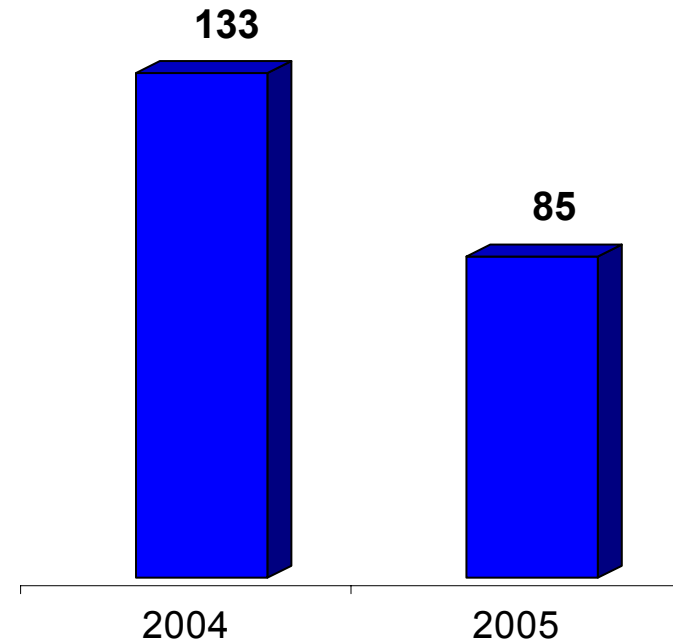
Mackenzie Mutual Fund Sales

- ◆ *Mackenzie's long term mutual fund sales increased by 23.1% during Q3, 2005 relative to Q3, 2004, while net sales of long term funds decreased 36.1%.*

Mackenzie Gross Sales of Long Term Funds
Quarters ended September 30 (\$ Millions)



Mackenzie Net Sales of Long Term Funds
Quarters ended September 30 (\$ Millions)



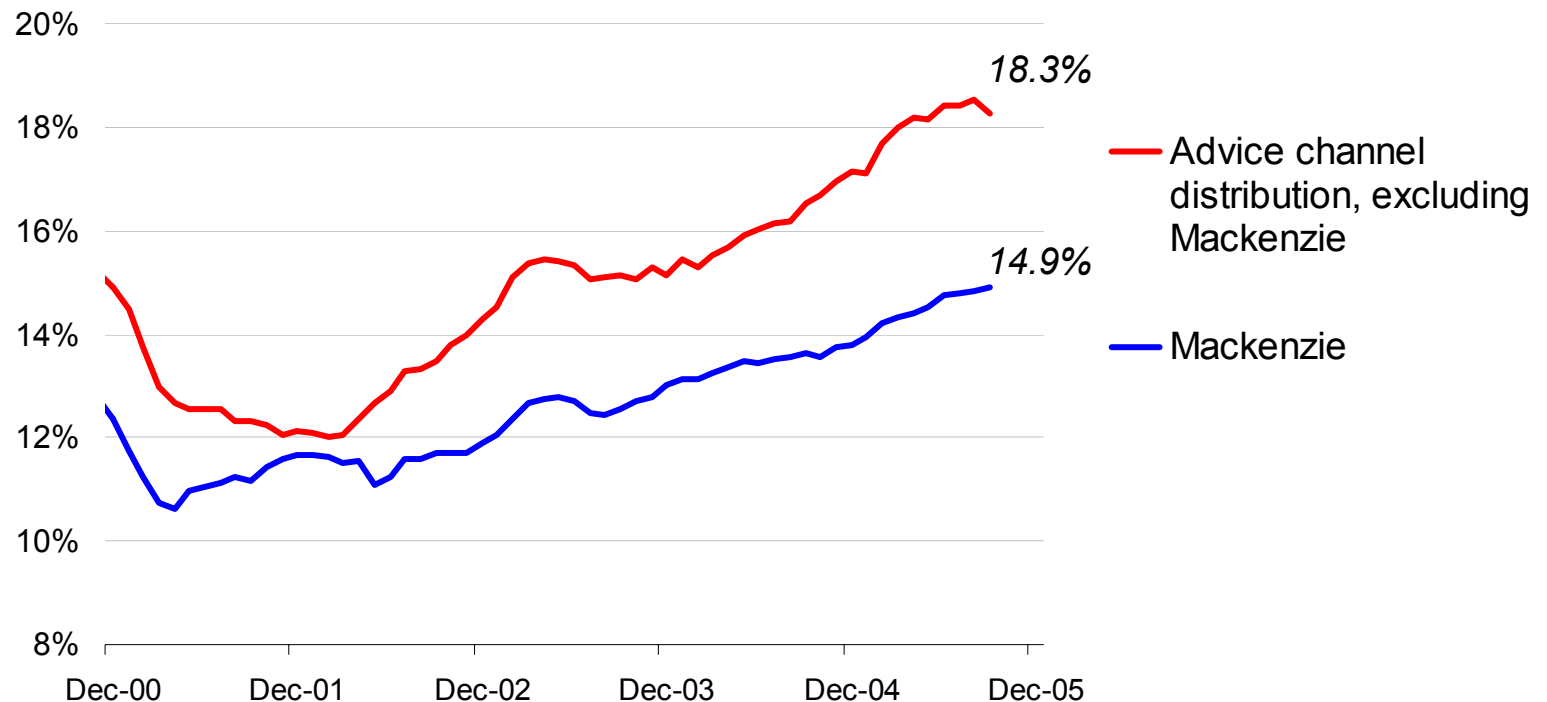
Mackenzie gross sales and redemptions includes \$78.3 million during September, 2005 reflecting re-balancing by a related financial institution. Excluding this amount, Mackenzie's gross sales increased by 16.4% during Q3, 2005 relative to Q3, 2004.
Hedge funds are included in Mutual Fund Sales (hedge funds are not reported within IFIC data).



Mackenzie Mutual Fund Redemption Rate

- ◆ *Mackenzie's redemption rate on long term assets is below the industry rate.*

**Redemption Rate on Canadian Long Term Mutual Funds
(Last Twelve Month % of Average Assets Under Management)**



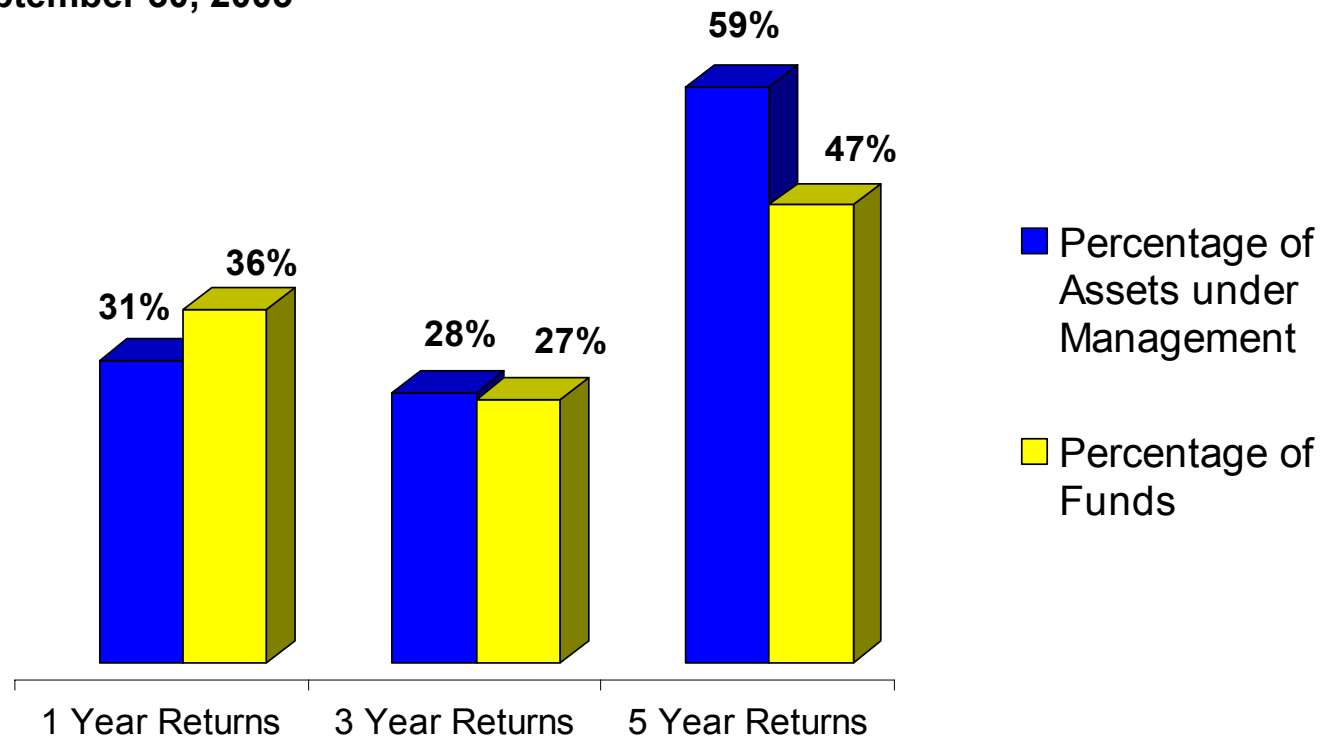
Advice channel distribution represents total industry reported by IFIC, excluding Investors Group, Mackenzie, deposit takers and direct distributors. Advice channel has been adjusted to exclude an extraordinary redemption of \$884 million from AGF during January, 2005, an extraordinary redemption of \$364 from Fidelity during June, 2005, and an extraordinary redemption of \$50 million from Clarington during July, 2005. Mackenzie has been retroactively restated to include Maxxum redemptions (Maxxum operations were transferred to Mackenzie October 5, 2001), and has been adjusted to remove redemptions of \$78.3 million during September, 2005 reflecting re-balancing by a related financial institution. Hedge funds have been excluded from Mackenzie numbers for comparability (Hedge funds are not reported within IFIC data).



Mackenzie Investment Performance

- ◆ *Mackenzie's disciplined approach to investment management has produced strong results, with 59% of its assets delivering first or second quartile performance in terms of five year returns.*

Mackenzie Funds in First or Second Quartile
at September 30, 2005



Source - Morningstar

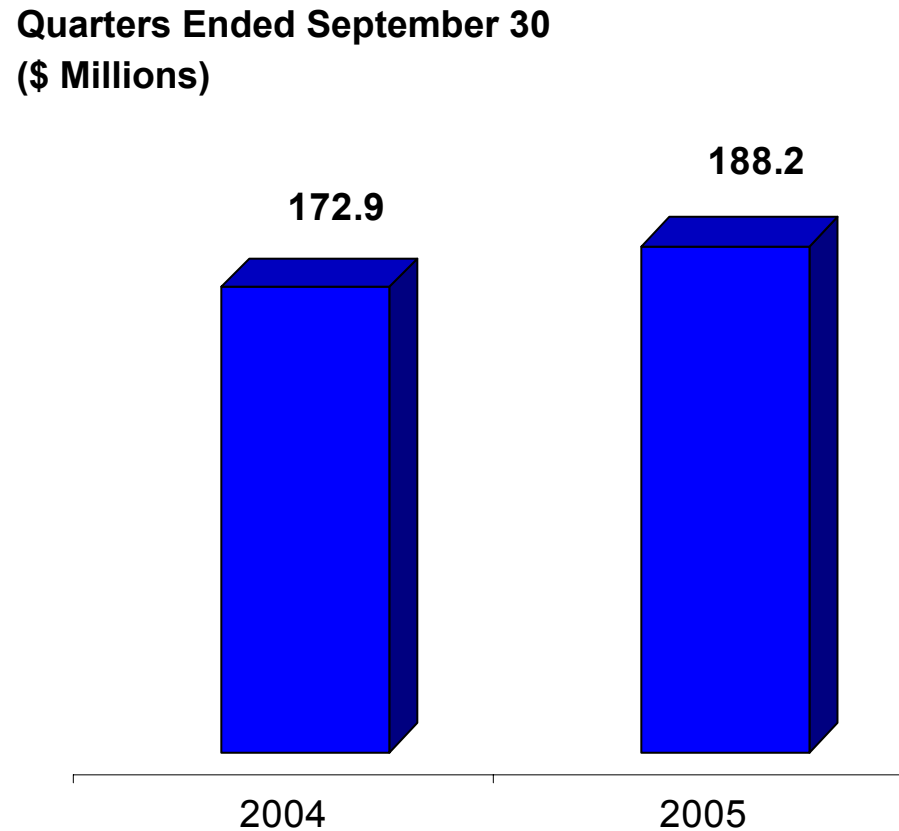


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Investors Group Operating Income before Interest & Taxes

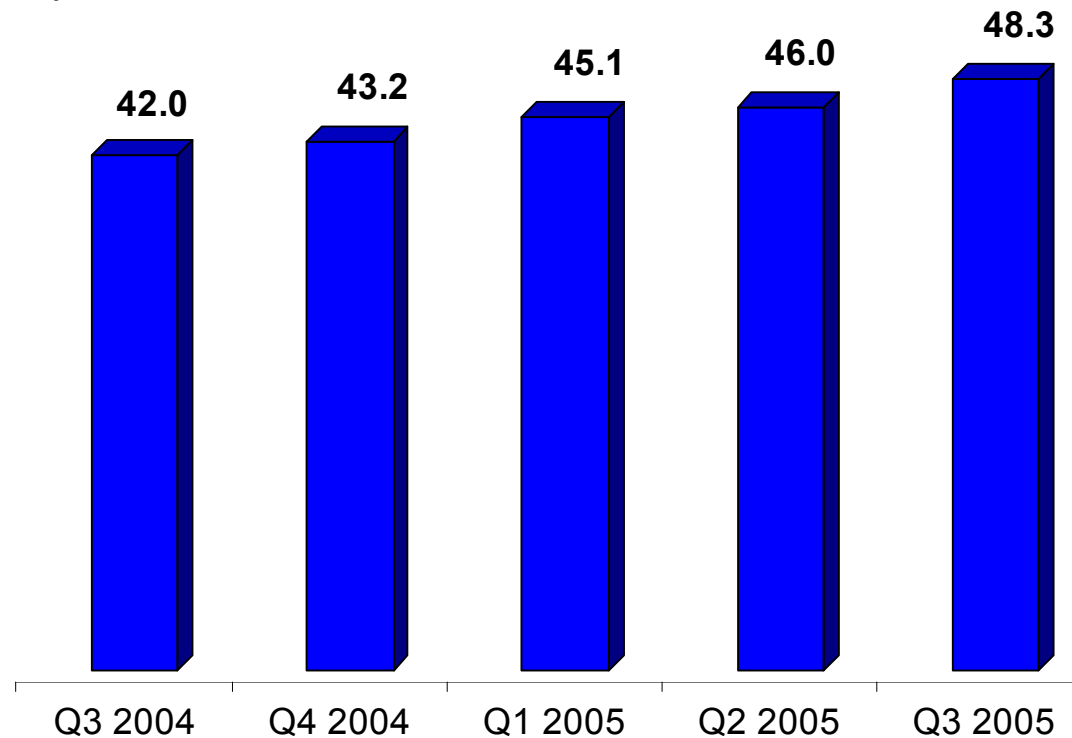
- ◆ *During the quarter ended September 30, 2005, Investors Group's Income before Interest & Taxes increased by 8.9% relative to the prior year.*



Investors Group Mutual Fund Assets Under Management

- ◆ *The average balance of mutual fund assets under management increased by 5.0% during Q3, 2005 relative to Q2, 2005 and increased by 15.0% relative to Q3, 2004.*

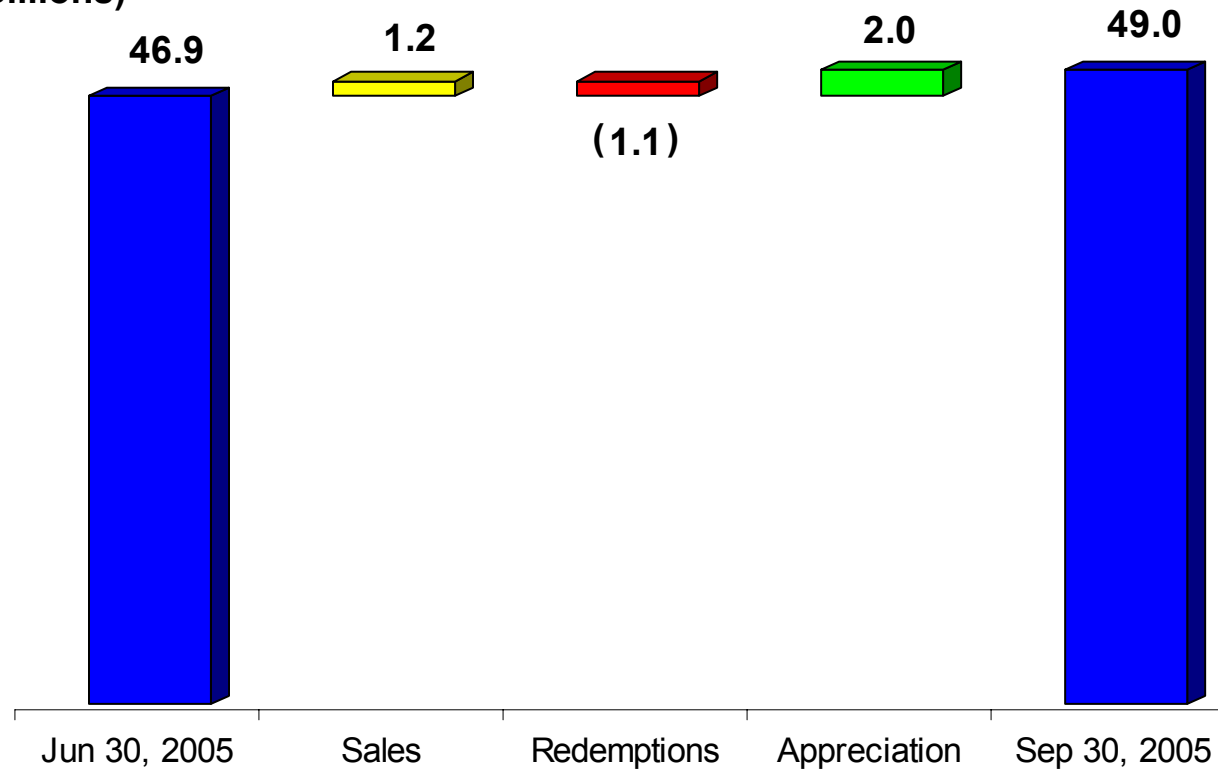
Investors Group Average Mutual Fund Assets Under Management
(\$ Billions)



Investors Group Mutual Fund Assets Under Management

- ◆ *Investors Group mutual fund assets increased by 4.5% during the third quarter due primarily to equity market increases.*

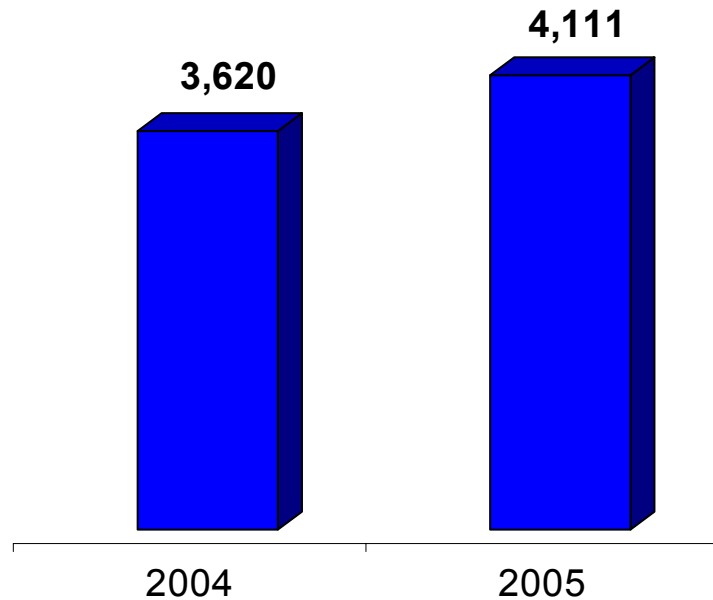
Change in Investors Group Mutual Fund Assets Under Management
(\$ Billions)



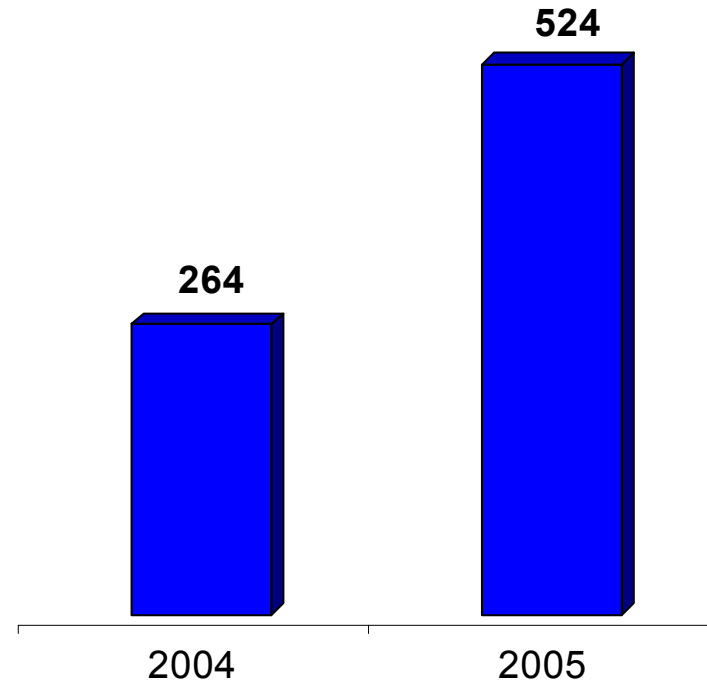
Investors Group Mutual Fund Sales

- ◆ *Investors Group mutual fund sales increased by 13.6% during 2005 relative to 2004. Net sales increased by 98.7%.*

Investors Group Mutual Fund Sales
Nine Months Ended September 30 (\$ Millions)



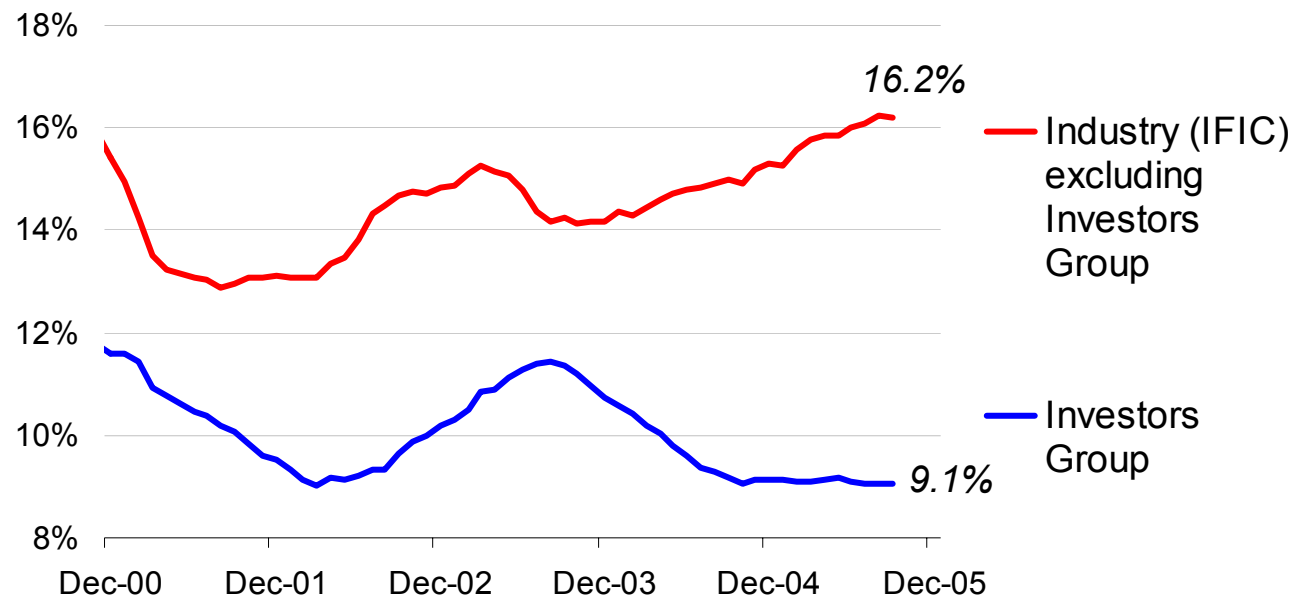
Investors Group Mutual Fund Net Sales
Nine Months Ended September 30 (\$ Millions)



Investors Group Mutual Fund Redemption Rate

- ◆ *Investors Group's redemption rate of 9.1% is stable and significantly below the industry average of 16.2%.*

Redemption Rate on Long Term Mutual Funds (Last Twelve Month Trailing % of Average Assets Under Management)



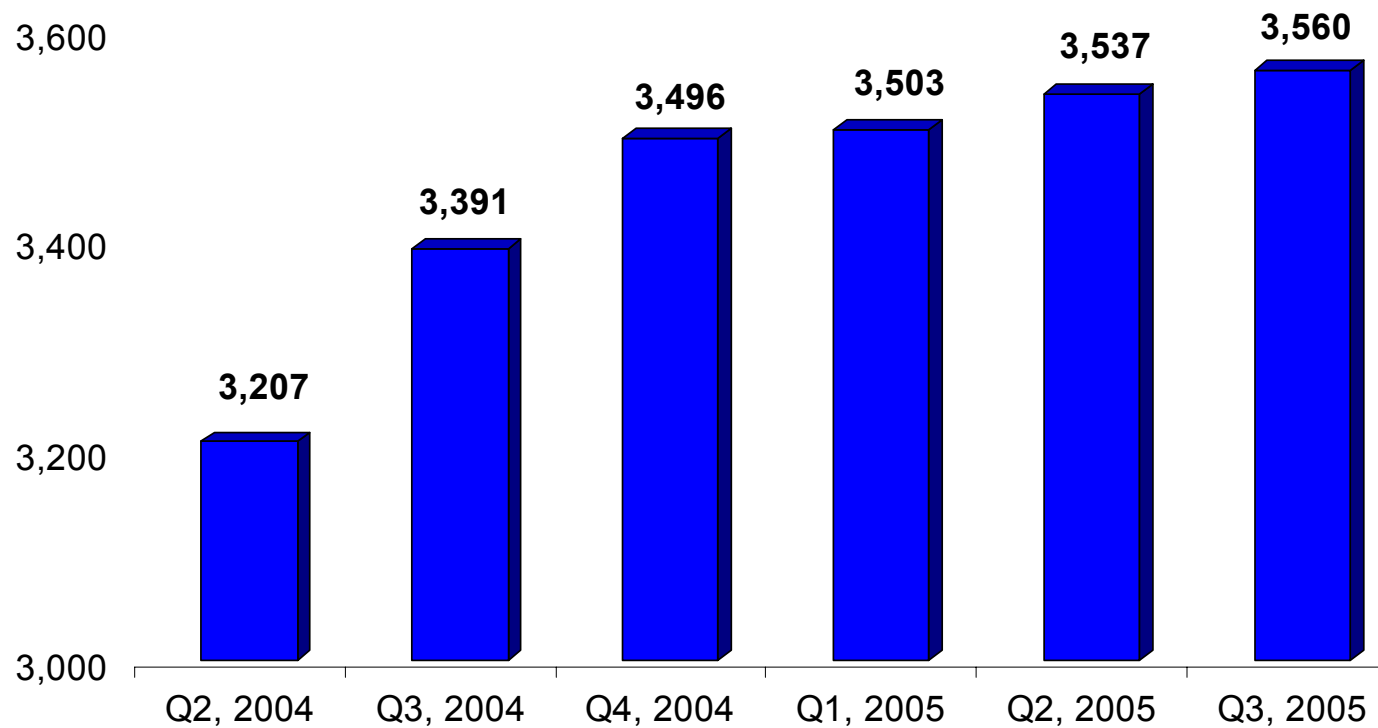
"Industry (IFIC) excluding Investors Group" has been adjusted to exclude extraordinary redemptions of \$884 million from AGF during January, 2005, \$364 million at Fidelity during June, 2005, \$850 million at TD during June, 2005 and \$364 million at Scotia during August, 2005.

Numbers have been retroactively restated to exclude Maxxum redemptions (Maxxum operations were transferred to Mackenzie October 5, 2001)

Investors Group Consultant Network

- ◆ *Investors Group has experienced five consecutive quarters of growth resulting in an increase of 11.0% in the Consultant Network since June 30, 2004.*

Number of Investors Group Consultants

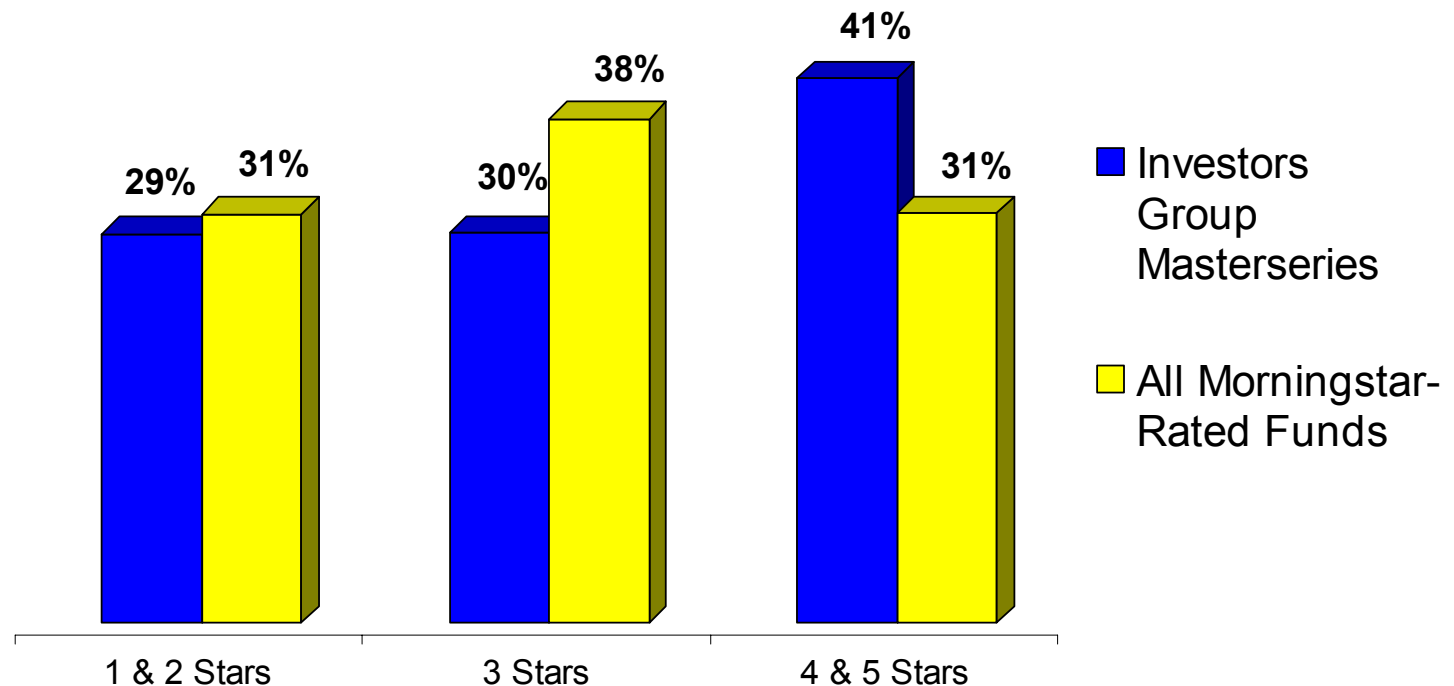


At September 30, 2005, 59% of Investors Group Consultants had been with Investors Group for over four years.

Investors Group Mutual Fund Product Offering

- ◆ **Strong long term risk-adjusted investment performance by the IG investment management team is demonstrated by 41% of our Masterseries funds being rated 4 or 5 star by Morningstar, compared to 31% for all Morningstar-rated funds.**

Morningstar Ratings at September 30, 2005
(proportion of Morningstar-rated funds)



Source - Morningstar

Investors Group – Q3, 2005 Developments

- Implementation of region office expansion continues with a seventh new Regional Office to be opened in Ottawa during Q4, 2005.
- Consultant Network field management strength
 - Number of region and division directors increased by 7.5% during Q3, 2005 and by 13.0% during the last four quarters.
- Outstanding Large Business Award presented to Investors Group by Manitoba Chamber of Commerce.

