



Q1, 2006 Results

Charles Sims

President & CEO,
Mackenzie

Co - President & CEO,
IGM Financial

Murray Taylor

President & CEO,
Investors Group

Co - President & CEO,
IGM Financial

Greg Tretiak

Executive Vice President
& CFO,
IGM Financial

May 5, 2006
3:00 PM ET

Caution Concerning Forward Looking Statements

This report may contain forward-looking statements about the Company, including its business operations, strategy and expected financial performance and condition. Forward-looking statements include statements that are predictive in nature, depend upon or refer to future events or conditions, or include words such as “expects”, “anticipates”, “intends”, “plans”, “believes”, “estimates” or negative versions thereof and similar expressions. In addition, any statement that may be made concerning future financial performance (including revenues, earnings or growth rates), ongoing business strategies or prospects, and possible future Company action, is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future events and are inherently subject to, among other things, risks, uncertainties and assumptions about the Company, economic factors and the financial services industry generally. They are not guarantees of future performance, and actual events and results could differ materially from those expressed or implied by forward-looking statements made by the Company due to, but not limited to, important factors such as general economic, political and market factors in North America and internationally, interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government regulations, changes in tax laws, unexpected judicial or regulatory proceedings, catastrophic events, and the Company’s ability to complete strategic transactions and integrate acquisitions. The reader is cautioned that the foregoing list of important factors is not exhaustive. The reader is also cautioned to consider these and other factors carefully and not place undue reliance on forward-looking statements.

Non-GAAP Financial Measures

This report may also contain non-GAAP financial measures. Non-GAAP financial measures are used to provide management and investors with additional measures of performance. However, we caution that non-GAAP financial measures do not have standard meanings prescribed by GAAP and are not directly comparable to similar measures used by other companies. Specific instances of such measures that may be referred to within this document include “Net Income before Interest and Taxes (“EBIT”)”. We refer you to the appropriate reconciliation of these non-GAAP financial measures to measures prescribed by GAAP.

Documents Incorporated by Reference

Readers of this presentation are directed to the following documents for a more comprehensive discussion of financial results:

- IGM Financial Q1, 2006 results press release issued May 5, 2006. This press release includes a discussion of financial highlights as well as summary financial statements.
- IGM Financial Q1, 2006 financial statements and notes issued May 5, 2006.
- IGM Financial Management Discussion and Analysis (“MD&A”), which will be issued during the week following the date of this presentation.

Each of these documents will be available on the Company’s website at www.igmfinancial.com and also at www.sedar.com.

1. Highlights

2. Consolidated Results

3. Mackenzie

4. Investors Group

Highlights

- ◆ **Earnings per share increased by 15.0% during the quarter ended March 31, 2006 relative to the prior year.**

Quarters ended March 31

	<u>2005</u>	<u>2006</u>	<u>Change</u>
Net Income (millions)	\$ 161	\$ 185	15.3%
Earnings Per Share (diluted)	\$ 0.60	\$ 0.69	15.0%
Dividends Per Share	\$ 0.323	\$ 0.370	14.7%

Highlights

- ◆ **Long term mutual fund gross sales and net sales levels improved during 2006 relative to 2005.**

Quarters ended March 31 (\$ millions)

	<u>2005</u>	<u>2006</u>	<u>Change</u>
Long Term Mutual Fund Sales			
Investors Group	1,427	1,751	22.7%
Mackenzie	1,937	2,427	25.3%
Counsel Group of Funds	<u>125</u>	<u>114</u>	<u>(8.8%)</u>
IGM Financial	3,489	4,292	23.0%
Long Term Mutual Fund Net Sales			
Investors Group	368	621	68.6%
Mackenzie	368	591	60.6%
Counsel Group of Funds	<u>79</u>	<u>59</u>	<u>(25.0%)</u>
IGM Financial	815	1,271	56.0%
Average Mutual Fund Assets Under Management	84,497	96,853	14.6%

Note: The presentation above includes certain items not included within reporting to the Investment Funds Institute of Canada ("IFIC"). These items include the Mackenzie Alternative Strategies Fund and investments of certain Counsel funds in the units of mutual funds managed by other members of IFIC.

Highlights

- ◆ **IGM Financial's assets under management increased by 7.0% during Q1, 2006.**

(\$ billions)

	Mar 31, 2005	Jun 30, 2005	Sep 30, 2005	Dec 31, 2005	Mar 31, 2006	Change	
						Last Quarter	Last Year
Mutual Fund Assets Under Management							
Investors Group	45.5	46.9	49.0	50.7	53.8	6.2%	18.2%
Mackenzie ¹	38.2	38.9	40.2	41.6	44.0	5.8%	15.2%
Counsel Fund Management ¹	1.6	1.7	1.8	1.9	2.0	5.3%	25.0%
IGM Financial ²	85.2	87.5	91.0	94.1	99.8	6.1%	17.1%
Total Assets Under Management							
Investors Group	45.5	46.9	49.0	50.7	53.8	6.2%	18.2%
Mackenzie ^{1,3}	44.6	45.9	47.9	49.9	53.7	7.6%	20.4%
Counsel Fund Management ¹	1.6	1.7	1.8	1.9	2.0	5.3%	25.0%
IGM Financial ²	89.8	92.5	96.6	100.2	107.2	7.0%	19.4%

1. includes certain items not included within reporting to the Investment Funds Institute of Canada ("IFIC"). These items include the Mackenzie Alternative Strategies Fund and investments of certain Counsel funds in the units of mutual funds managed by other members of IFIC.
2. Adjusted to eliminate double-counting of assets included within the balance of more than one IGM Financial subsidiary.
3. Includes \$2.29 billion at March 31, 2006 in sub-advisory mandates to funds managed by Investors Group.

1. Highlights

2. Consolidated Results

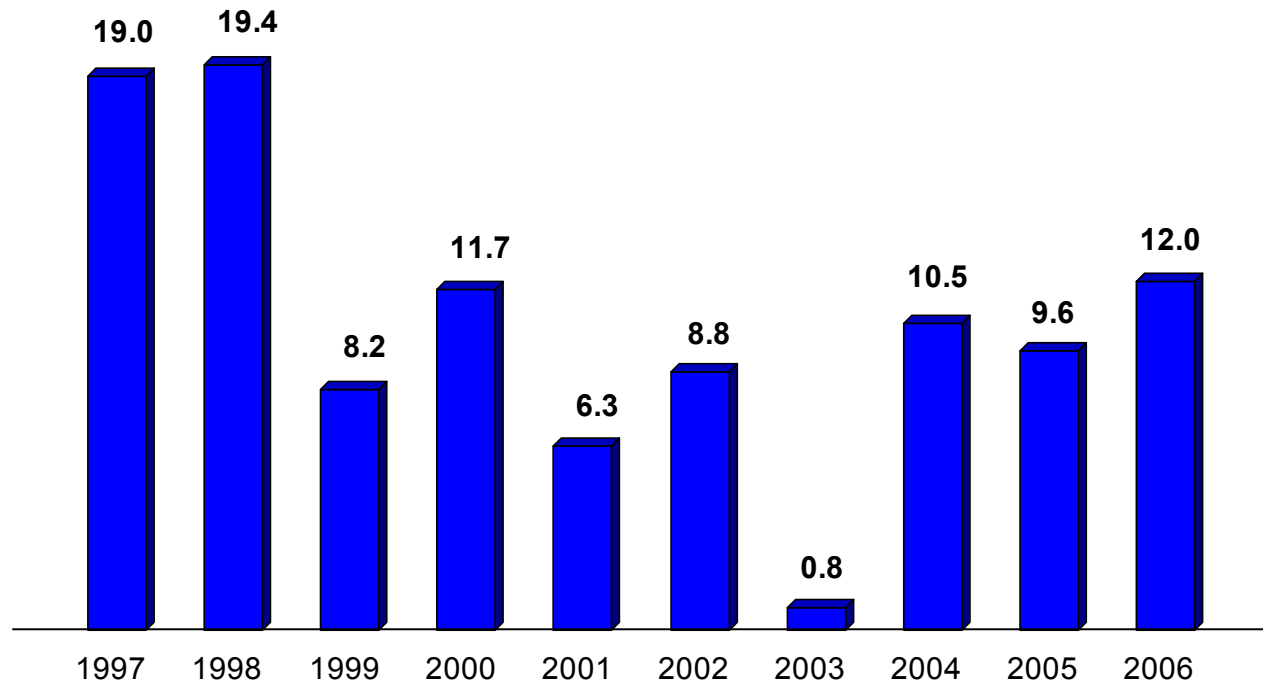
3. Mackenzie

4. Investors Group

Operating Environment

- ◆ *During Q1, 2006, the Canadian mutual fund industry experienced its highest first quarter level of long term net sales since 1998.*

Mutual Fund Industry Long Term Net Sales
Quarters Ended March 31 (\$ Billions)



Operating Environment

- ◆ **IGM Financial's net sales increased by 57% during Q1, 2006 relative to Q1, 2005 while the net sales of the remainder of the advice channel increased by 5%.**

Industry Long Term Mutual Fund Net Sales Quarters ended March 31 (\$ millions)

	2005	2006	Change	
			\$	%
IGM Financial	817	1,284	467	57%
Other advice channel	2,488	2,620	132	5%
Total advice channel (broker/dealer)	3,305	3,904	599	18%
Deposit takers	5,911	7,594	1,683	28%
Direct ¹	341	478	137	40%
Total industry	9,557	11,976	2,419	25%

1. Industrial Alliance started reporting to IFIC effective January 1, 2005. In this analysis, Industrial Alliance net sales of \$219 million are included within "Direct". Excluding Industrial Alliance, direct channel net sales declined by 24% and industry net sales increased by 23% relative to Q1, 2005.

Source: IFIC

Operating Environment

- ◆ **Equity funds captured a greater share of industry flows during Q1, 2006.**

Industry Long Term Fund Sales (\$ millions)

	Q1, 2005	Q2, 2005	Q3, 2005	Q4, 2005	Q1, 2006
Bond & Income	2,930	1,819	2,466	2,134	2,607
Dividend & Income	3,457	1,666	2,411	1,559	2,829
"Income" Balanced & Equity ¹	3,754	2,617	2,753	1,912	2,237
Total Income	10,140	6,103	7,630	5,605	7,673
% income	106%	143%	124%	110%	64%
Canadian Equity & Balanced	636	(344)	(544)	(28)	2,432
Foreign Equity	(1,219)	(1,481)	(914)	(468)	1,872
Total Balanced & Equity	(583)	(1,825)	(1,458)	(496)	4,304
	9,557	4,277	6,172	5,109	11,976

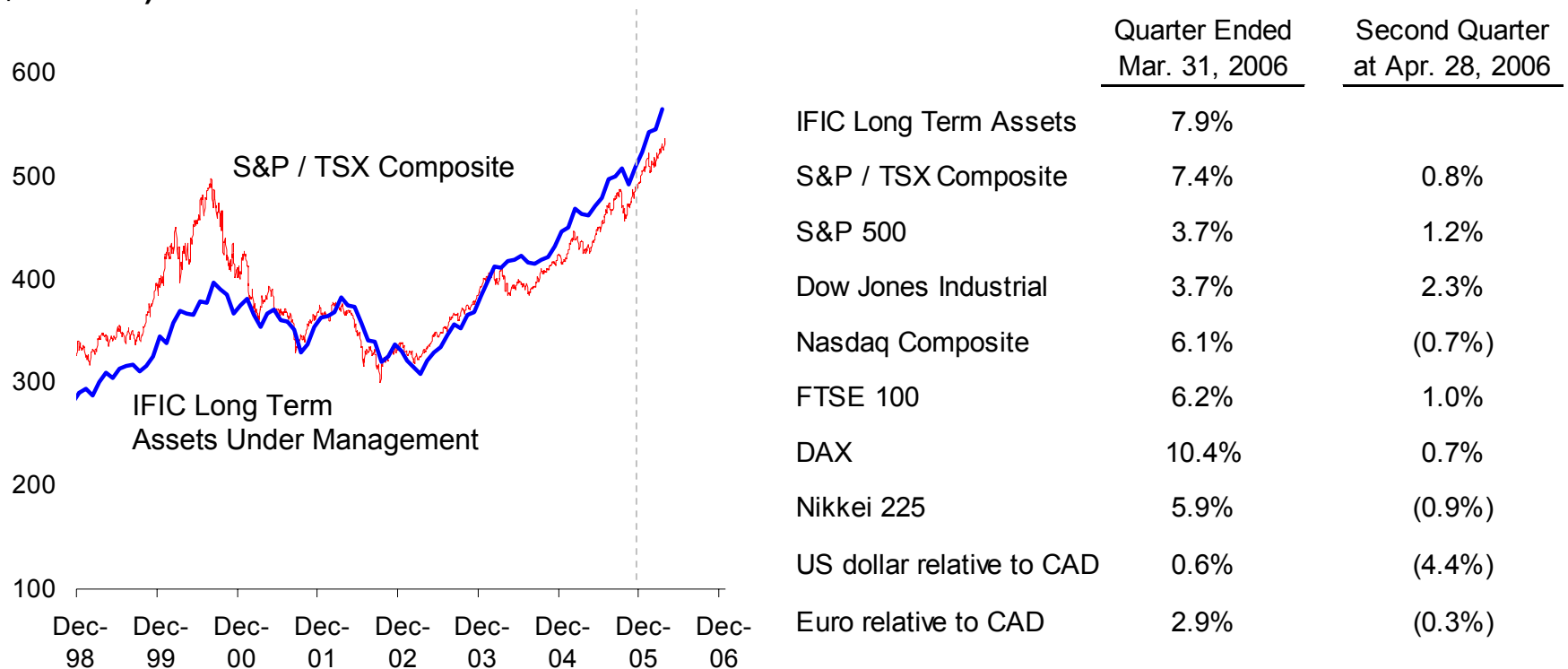
1. Balanced & equity funds with the word "income" in the name.

Source: IFIC

Operating Environment

- ◆ **During Q1, 2006, industry long term mutual fund assets under management increased by 7.9%, driven by equity market improvements and net sales.**

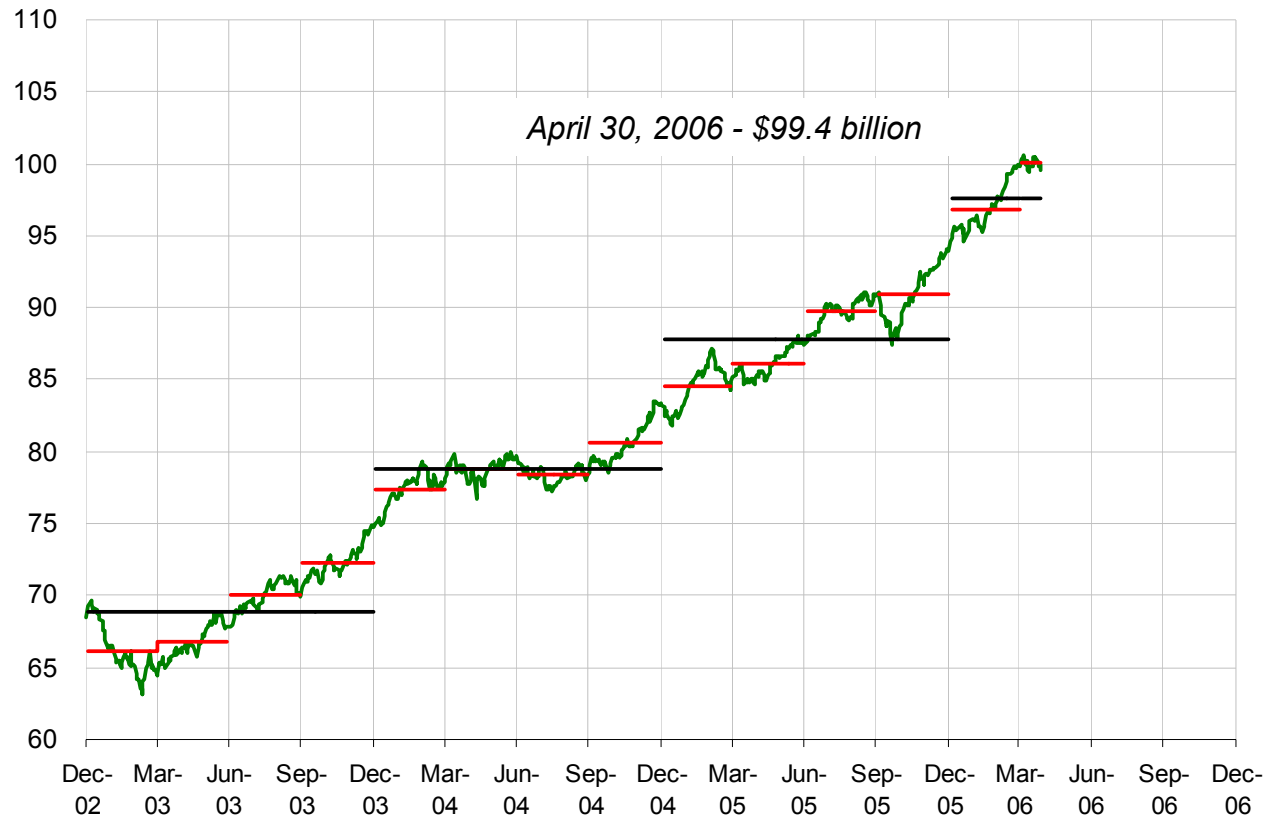
**Canadian Mutual Fund Industry
Long Term Mutual Fund Assets Under Management
(\$ billions)**



Source: IFIC

Consolidated Mutual Fund Assets Under Management (\$ billions)

- ◆ **Average mutual fund assets under management increased by 14.6% during Q1, 2006 relative to the average balance during Q1, 2005 and increased by 6.9% relative to the average balance during Q4, 2005.**



Average Assets Under Management

Q1, 2006	96.9
Q1/06 versus Q1/05	14.6%
Q1/06 versus Q4/05	6.9%
Q1, 2005	84.5
Q4, 2005	90.6

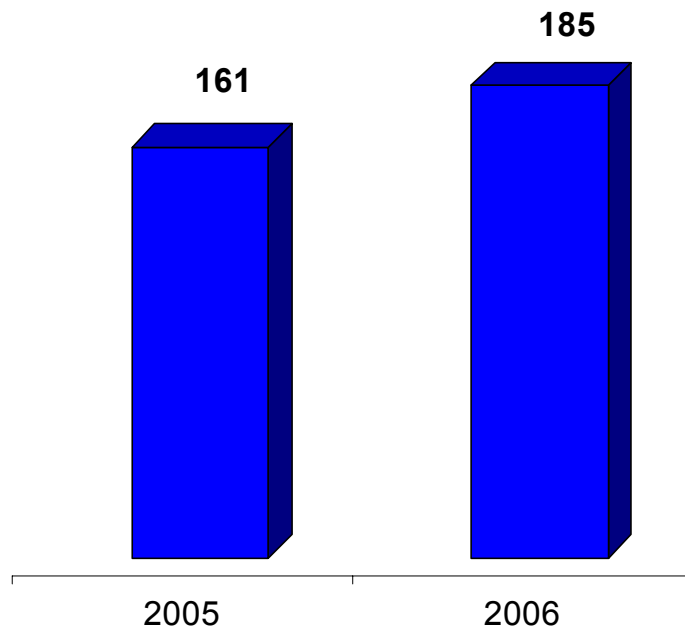
— Annual Average
 — Quarterly Average

Includes Counsel fund assets under management effective May 10, 2004.

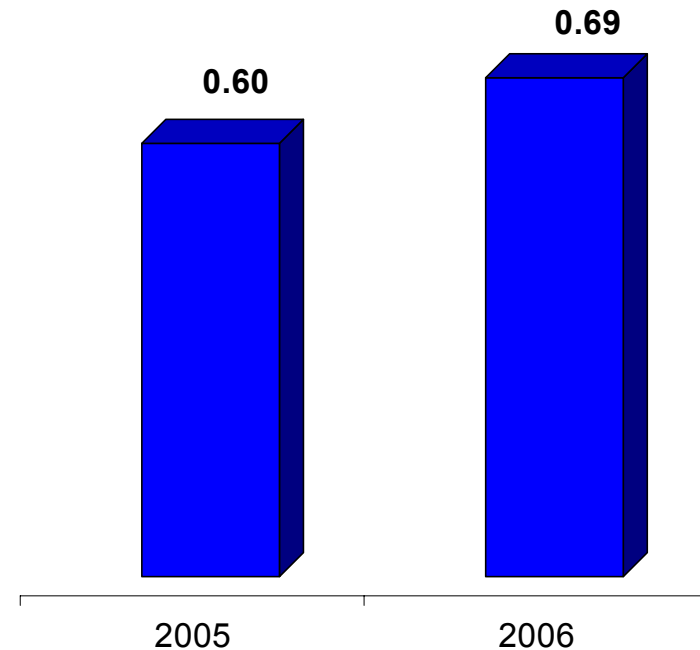
Earnings

- ◆ *Net income increased by 15.3% during Q1, 2006 relative to Q1, 2005 and Earnings Per Share increased by 15.0%.*

Net Income
Quarters Ended March 31
(\$ millions)



Earnings Per Share
Quarters Ended March 31
(\$)



1. Highlights

2. Consolidated Results

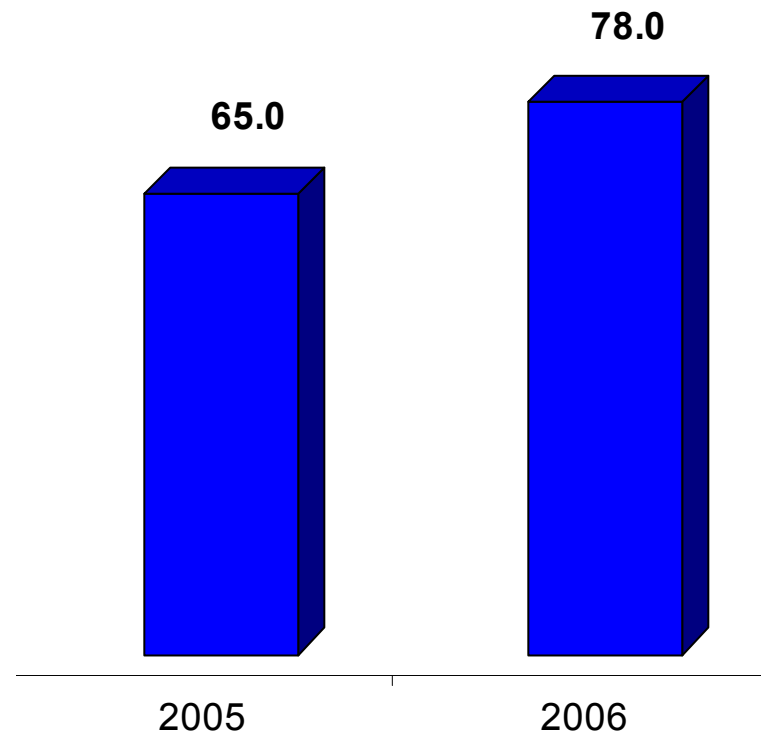
3. Mackenzie

4. Investors Group

Mackenzie Operating Income before Interest & Taxes

- ◆ *During Q1, 2006, Mackenzie's Income before Interest and Taxes increased by 20.0% relative to Q1, 2005.*

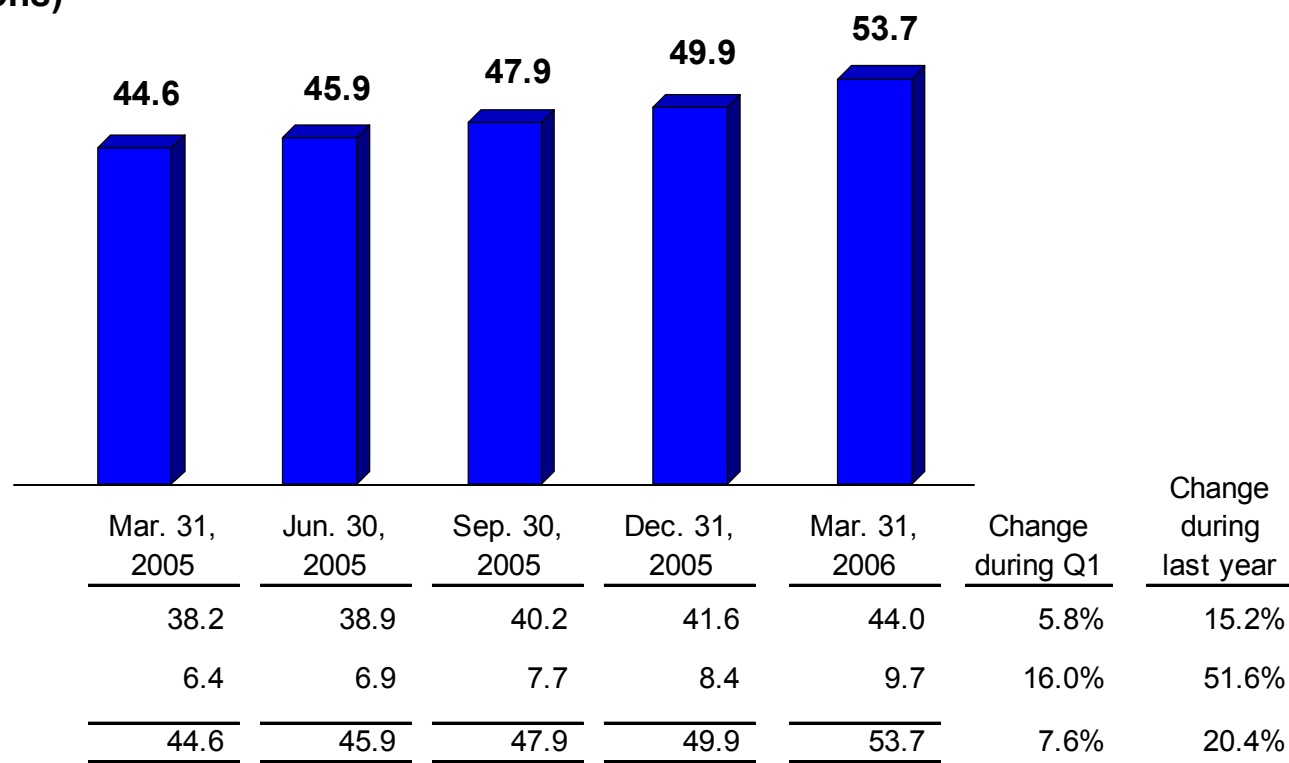
Quarters Ended March 31 (\$ Millions)



Mackenzie Assets Under Management

- ◆ *Mackenzie's assets under management have increased by 20.4% during the last year and by 7.6% during Q1, 2006.*

**Mackenzie Assets Under Management
(\$ Billions)**



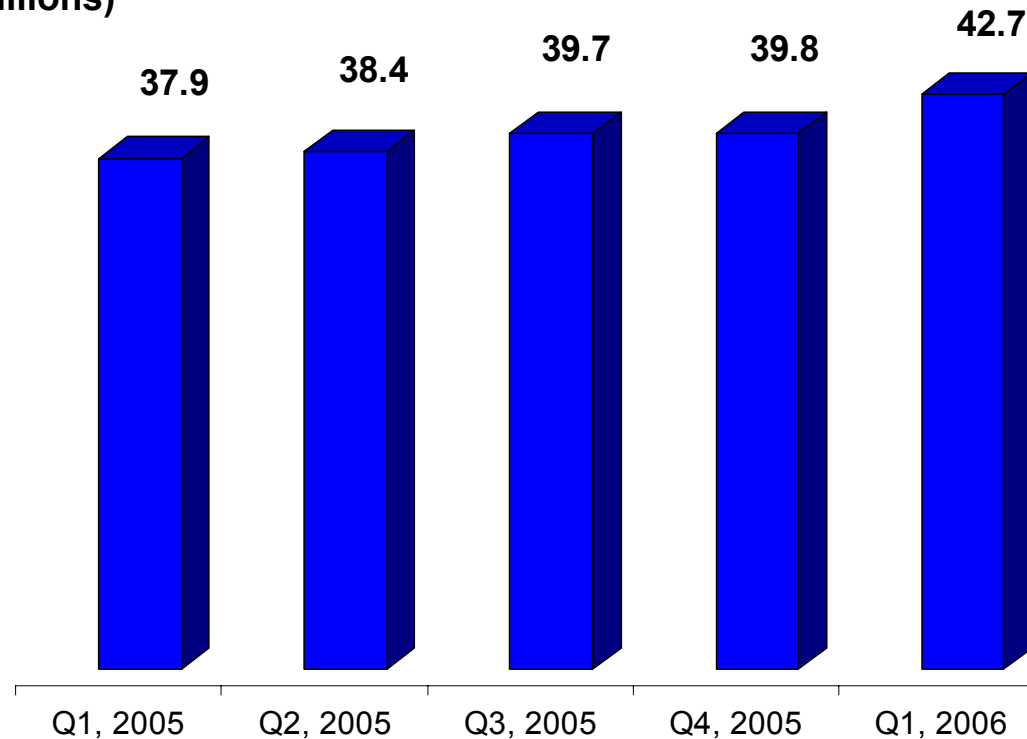
1. Includes Mackenzie Alternative Strategies Fund (this fund is not reported within IFIC numbers).



Mackenzie Mutual Fund Assets Under Management

- ◆ *The average balance of mutual fund assets under management increased by 7.2% during Q1, 2006 relative to Q4, 2005, and increased by 12.6% relative to Q1, 2005.*

Average Mackenzie Mutual Fund Assets Under Management¹
(\$ Billions)



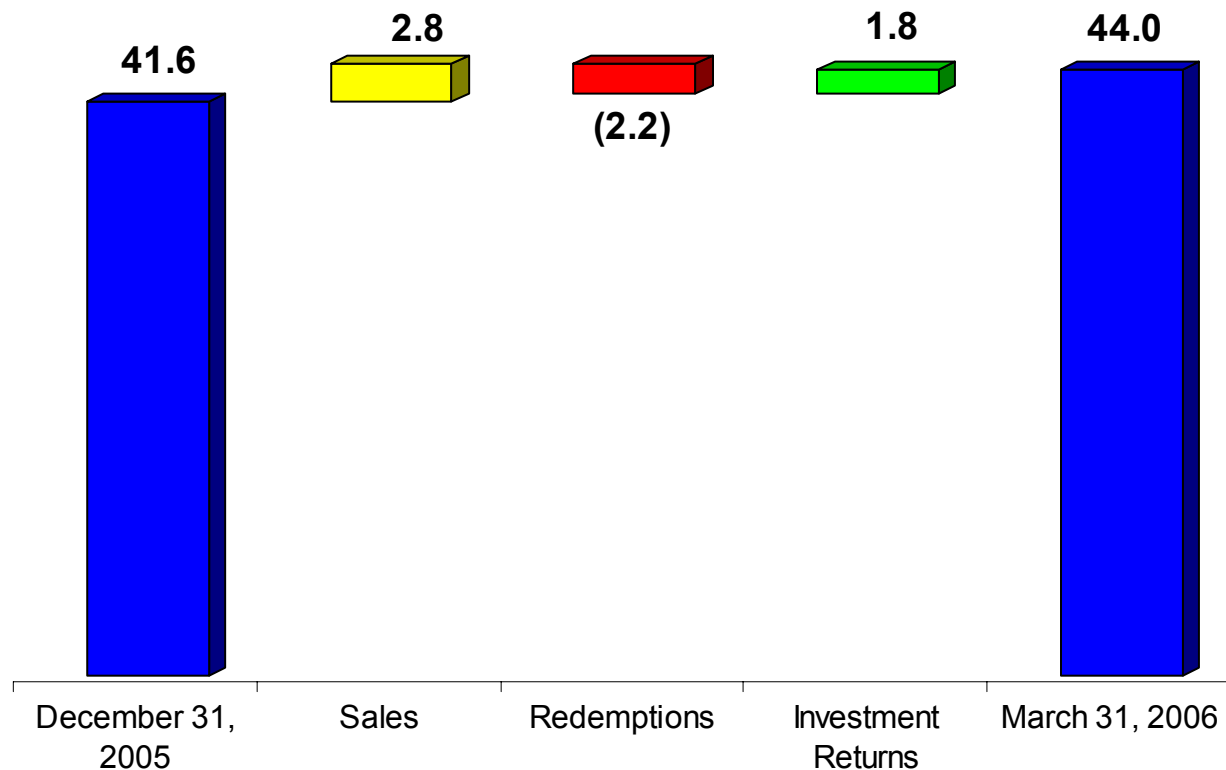
1. Includes Mackenzie Alternative Strategies Fund (this fund is not reported within IFIC numbers).



Mackenzie Mutual Fund Assets Under Management

- ◆ *Mackenzie's mutual fund assets under management increased by 5.8% during Q1, 2006, driven by net sales and investment returns.*

Mackenzie Mutual Fund Assets Under Management (\$ Billions) ¹



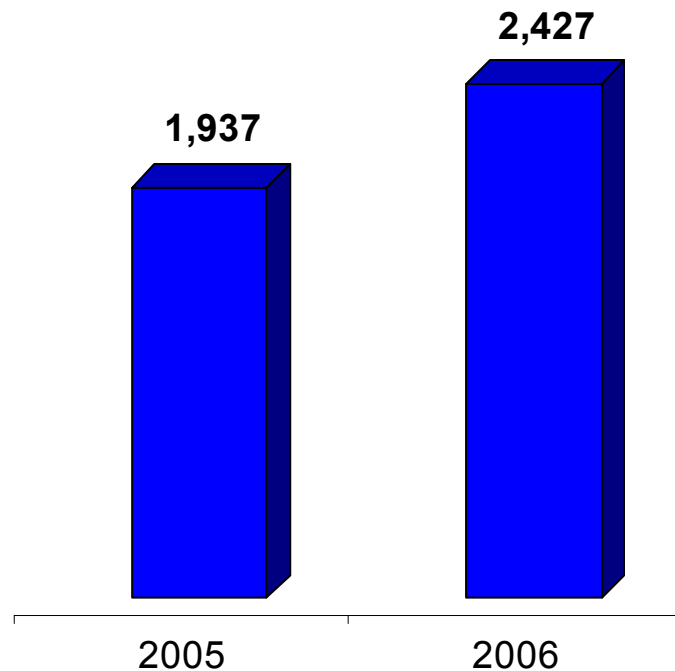
1. Includes Mackenzie Alternative Strategies Fund (this fund is not reported within IFIC numbers).



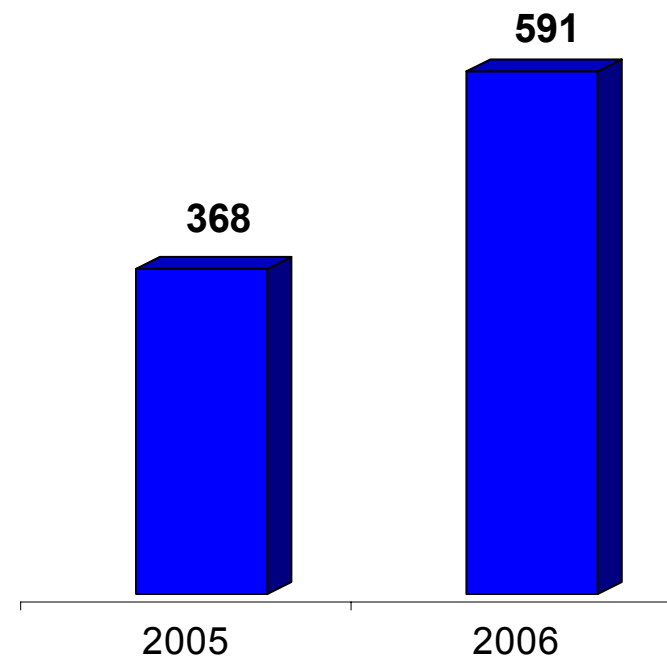
Mackenzie Mutual Fund Sales

- ◆ *Mackenzie's long term mutual fund sales increased by 25.3% during Q1, 2006 relative to Q1, 2005 and net sales of long term funds increased by 60.6%.*

Mackenzie Gross Sales of Long Term Funds¹
Quarters ended March 31 (\$ Millions)



Mackenzie Net Sales of Long Term Funds¹
Quarters ended March 31 (\$ Millions)



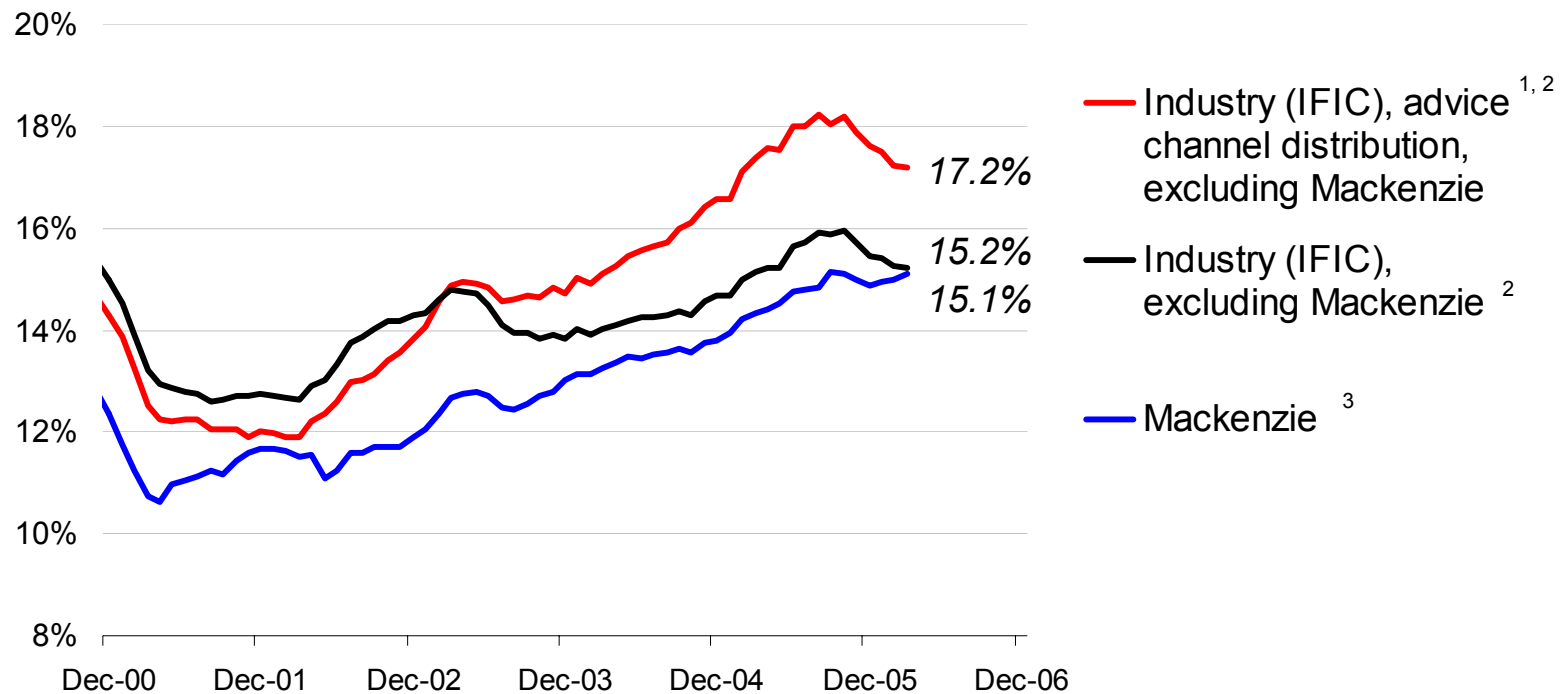
1. Includes Mackenzie Alternative Strategies Fund (this fund is not reported within IFIC numbers).



Mackenzie Mutual Fund Redemption Rate

- ◆ *Mackenzie's redemption rate on long term assets is below its peers.*

**Redemption Rate on Canadian Long Term Mutual Funds
(Last Twelve Month % of Average Assets Under Management)**



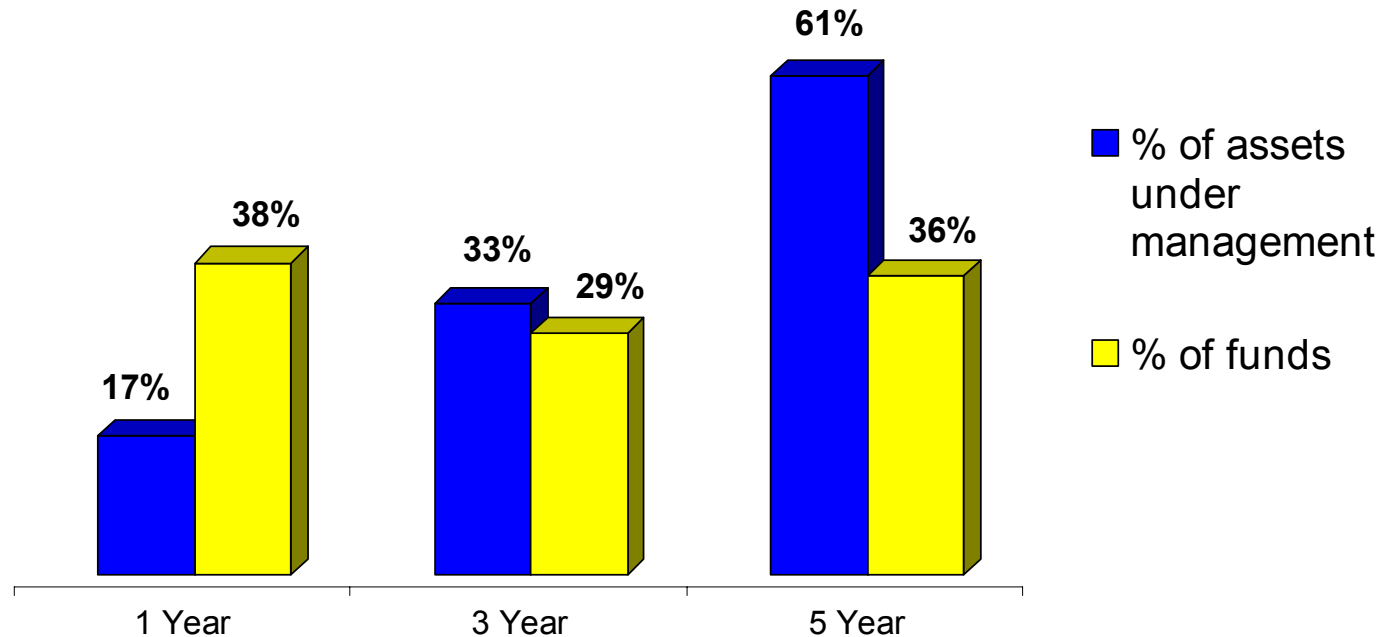
1. Advice channel distribution represents total industry reported by IFIC, excluding Investors Group, Mackenzie, deposit takers and direct distributors.
 2. Advice channel and industry have been adjusted to exclude an extraordinary redemption of \$884 million from AGF during January, 2005.
 3. Mackenzie has been retroactively restated to include Maxxum redemptions (Maxxum operations were transferred to Mackenzie October 5, 2001).



Mackenzie Investment Performance

- ◆ **61% of Mackenzie's mutual fund assets under management have delivered first or second quartile performance in terms of five year returns.**

**Mackenzie Funds in First or Second Quartile
at March 31, 2006**



Source - Morningstar



Mackenzie Q1, 2006 Developments

Mackenzie Cundill Value Fund top-selling mutual fund in Canada during Q1, 2006

- Net sales of \$563 million during the quarter.

Internalization of advisory mandates to Mackenzie Select Managers USA Capital Class and Mackenzie Select Managers Japan Capital Class

- Jerry Javasky, Alan Pasnik and Mark Grammer to replace Alliance Capital, Credit Suisse and Salomon Brothers as portfolio managers

Mackenzie Cundill Global Recovery Fund closed to new purchases effective April 7, 2006

- 2005 Global Equity Fund of the Year, increased by over 200% (from \$300 million to \$1.1 billion) during last year.



Mackenzie Q1, 2006 Developments

Automatic increase of trailers on DSC units at the end of redemption charge schedule

- Applies to DSC units sold subsequent to February 13, 2006
- Trailers automatically increase at the end of seven years following purchase

Launch of currency-hedged class of units on two U.S. funds.

- Mackenzie Universal American Growth Capital Class and Mackenzie U.S. Growth Leaders Capital Class Fund
- Multiple classes provides flexibility to investors seeking to tailor exposure to U.S. dollar.

T-Series classes introduced on Mackenzie Maxxum Dividend Fund and Mackenzie Cundill Value Fund

- T-Series classes provide monthly distributions to investors seeking tax-effective income stream.
- Classes will target annual distribution yield of 8.0%.



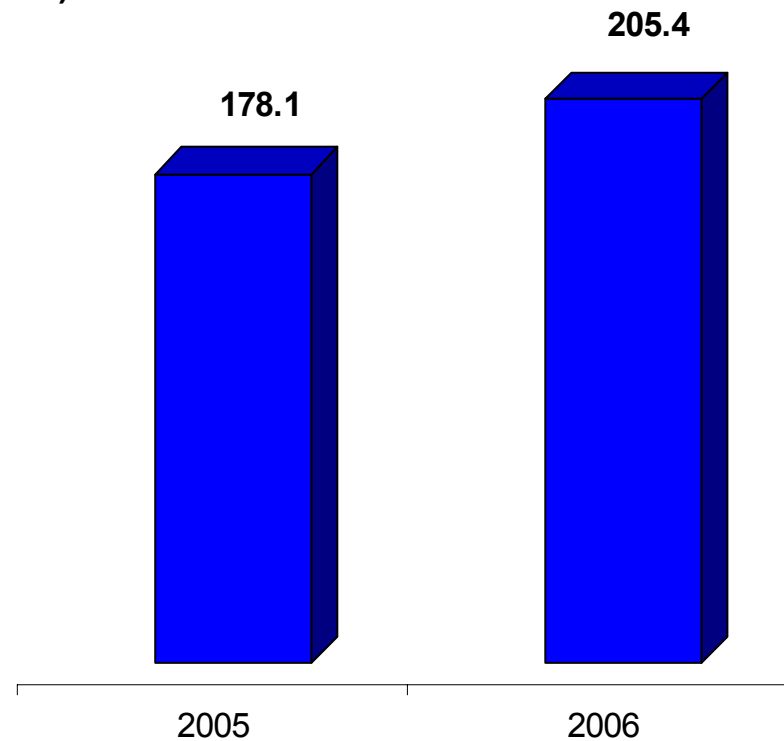
1. Highlights
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Investors Group Operating Income before Interest & Taxes

- ◆ *During the quarter ended March 31, 2006, Investors Group's Income before Interest & Taxes increased by 15.3% relative to the prior year.*

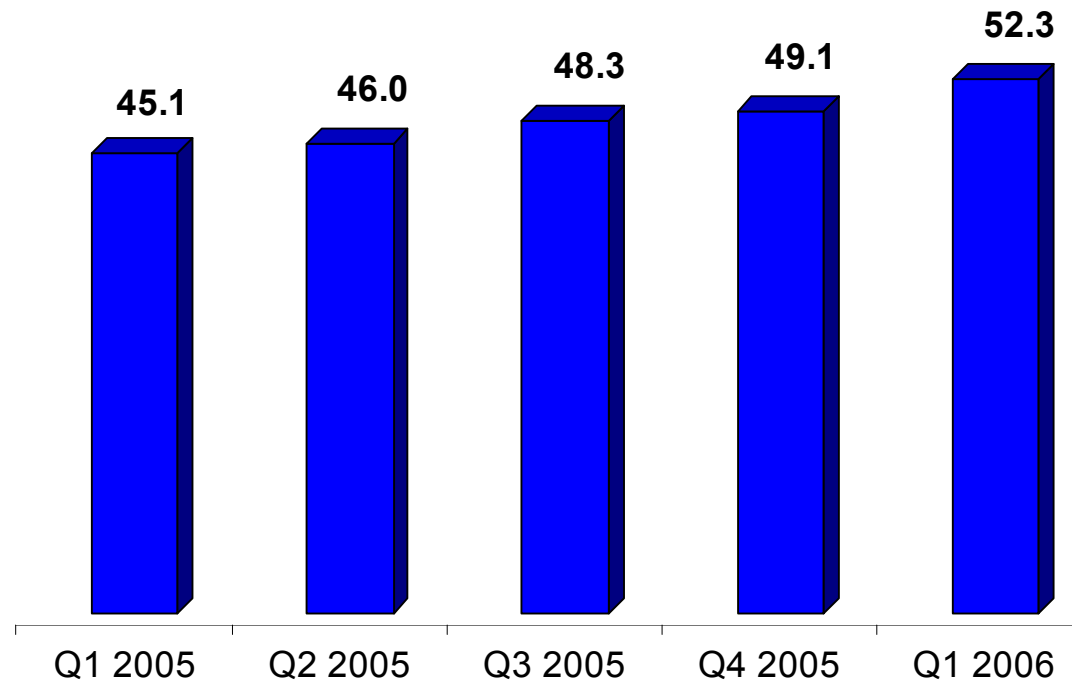
Quarters Ended March 31
(\$ Millions)



Investors Group Mutual Fund Assets Under Management

- ◆ *The average balance of mutual fund assets under management increased by 6.6% during Q1, 2006 relative to Q4, 2005 and increased by 16.0% relative to Q1, 2005.*

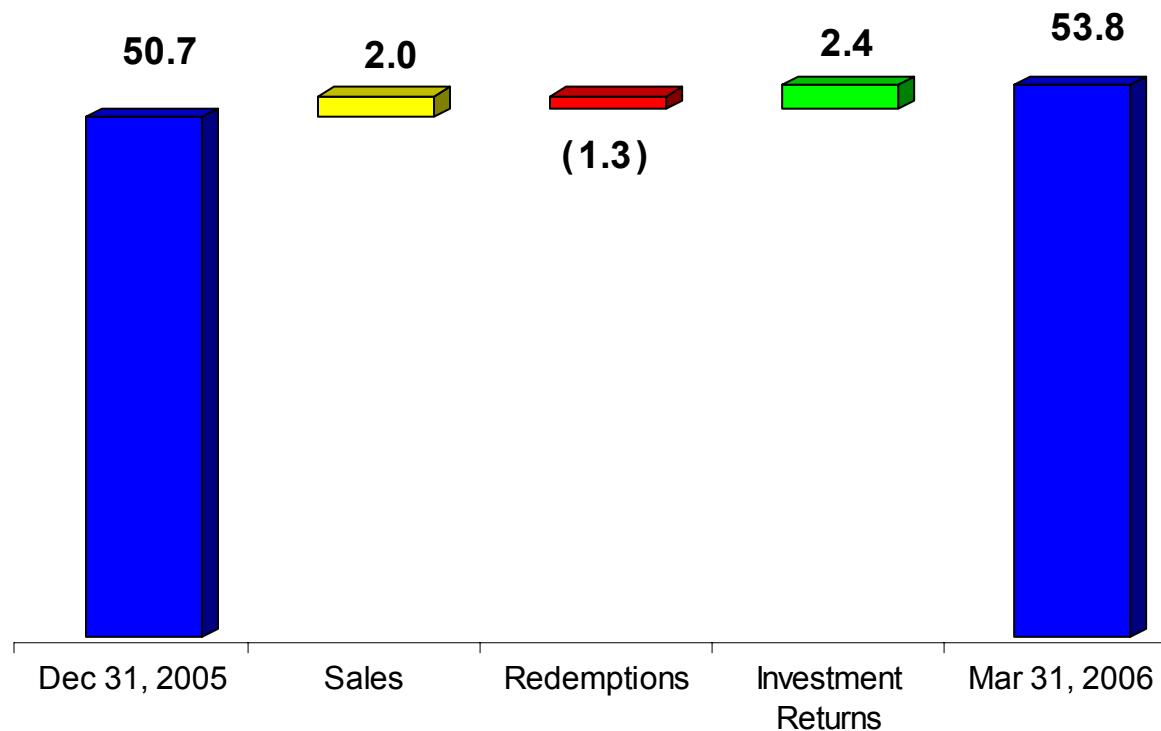
Investors Group Average Mutual Fund Assets Under Management
(\$ Billions)



Investors Group Mutual Fund Assets Under Management

- ◆ *Investors Group mutual fund assets increased by 6.2% during the first quarter, driven by net sales and investment returns.*

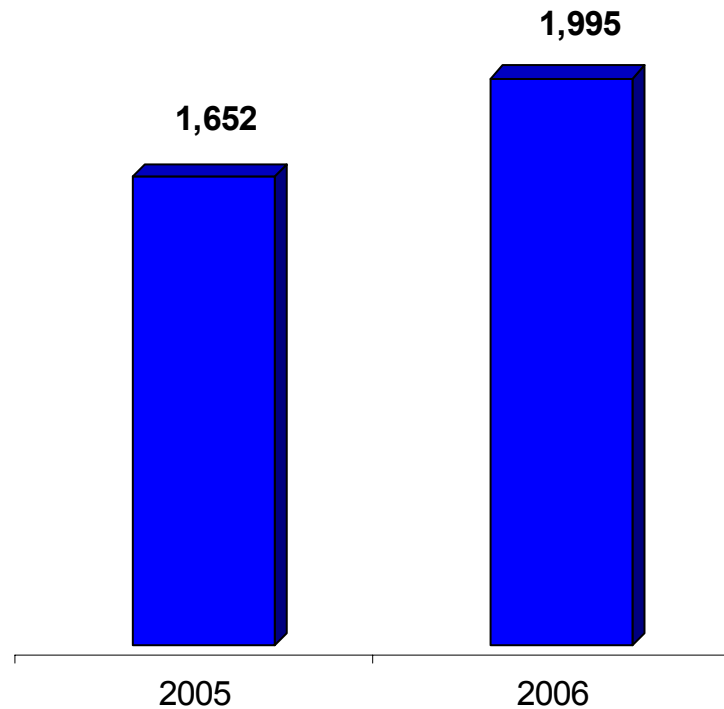
Change in Investors Group Mutual Fund Assets Under Management
(\$ Billions)



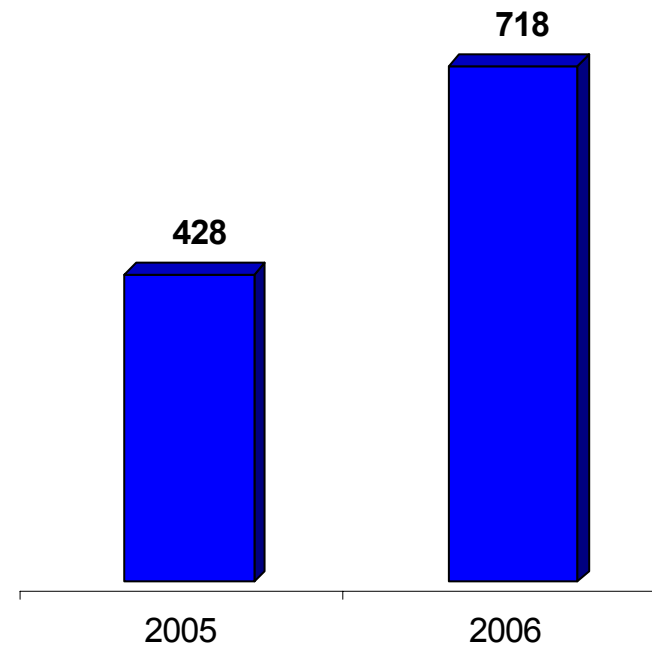
Investors Group Mutual Fund Sales

- ◆ *Investors Group's net sales increased by 67.6% during Q1, 2006 relative to Q1, 2005. Gross sales increased by 20.8%.*

Mutual Fund Gross Sales
Quarters Ended March 31 (\$ Millions)



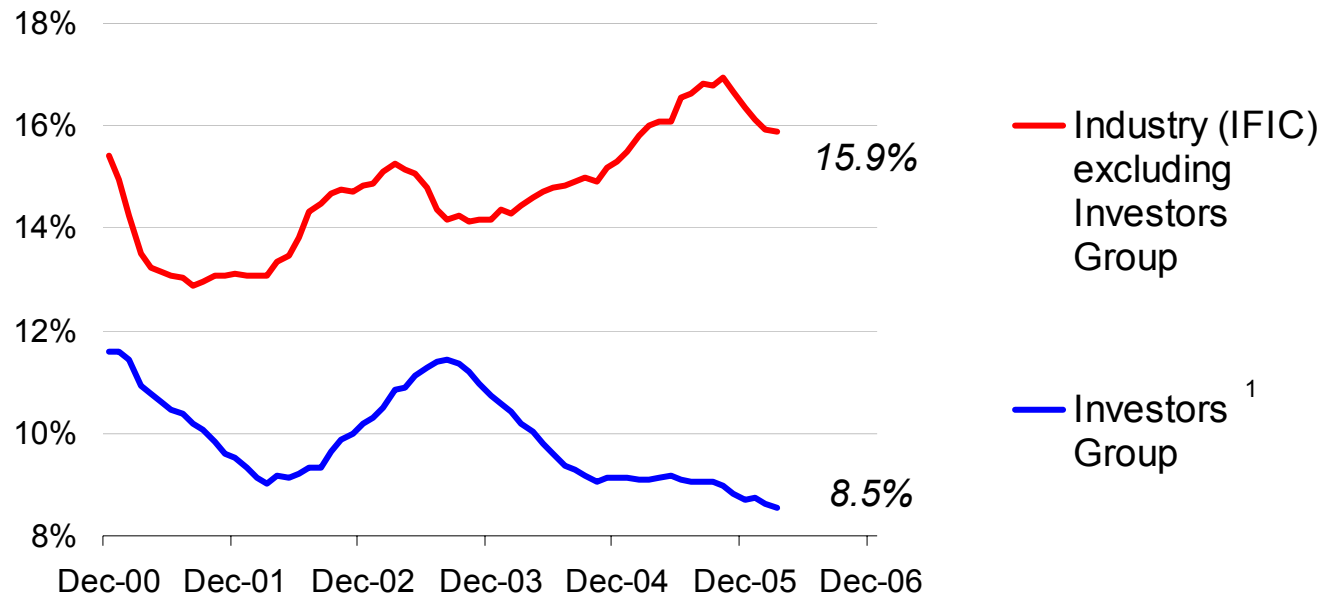
Mutual Fund Net Sales
Quarters Ended March 31 (\$ Millions)



Investors Group Mutual Fund Redemption Rate

- ◆ *Investors Group's redemption rate on long term mutual funds continues to improve, decreasing to 8.5% during the quarter.*

Redemption Rate on Long Term Mutual Funds
(Last Twelve Month Trailing % of Average Assets Under Management)

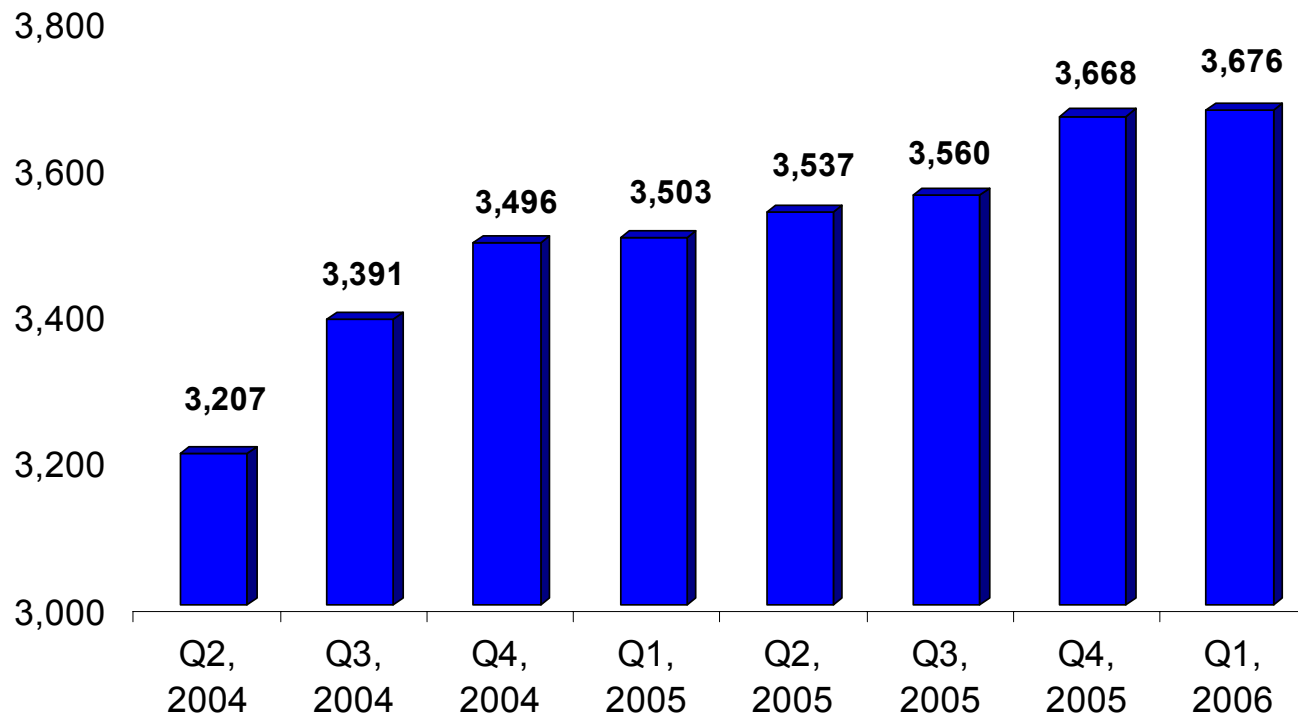


1. Numbers have been retroactively restated to exclude Maxxum redemptions (Maxxum operations were transferred to Mackenzie October 5, 2001)

Investors Group Consultant Network

- ◆ *Investors Group has experienced seven consecutive quarters of growth resulting in an increase of 14.6% in the Consultant Network since June 30, 2004.*

Number of Investors Group Consultants



Investors Group Q1, 2006 Developments

Investors Global Dividend Fund launched during January, 2006

- Net flows of \$113 million during Q1, 2006.
- Will be added to Alto Monthly Income Portfolio Funds.

Volunteer Canada – Corporate Council on Volunteering

- Investors Group joined with Volunteer Canada during April to launch initiative to encourage employer-sponsored volunteering across Canada

Product Announcements

- New growth funds - Investors Canadian Growth Fund & IG Mackenzie Maxxum Canadian Equity Growth Fund
- Investors Mortgage Fund to become Investors Mortgage & Short Term Income Fund
- Three sub-advisory mandates to be internalized – IG AGF International Bond Fund, IG Templeton World Bond Fund and Investors Tactical Allocation Fund

